























THIRD QUARTER 2024

## **INVESTOR PRESENTATION**













## **INTRODUCTORY NOTES**

#### **Forward-Looking Statements Disclaimer**

Forward-Looking Statements in this presentation, which are not historical facts, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of InvenTrust's management and are subject to significant risks and uncertainties. Actual results may differ materially from those described in the forward-looking statements. Any statements made in this presentation that are not statements of historical fact, including statements about our beliefs and expectations, are forward-looking statements. Forward-looking statements include information concerning possible or assumed future results of operations, including our guidance and descriptions of our business plans and strategies. These statements often include words such as "may," should," could," "would," "expect," intend," plan," seek," anticipate," believe," estimate," target," project," predict," potential," continue," likely," will," forecast," outlook," guidance," suggest," and variations of these terms and similar expressions, or the negative of these terms or similar expressions.

The following factors, among others, could cause actual results, financial position and timing of certain events to differ materially from those described in the forward-looking statements: interest rate movements; local, regional, national and global economic performance; the impact of inflation on the Company and on its tenants; competitive factors; the impact of e-commerce on the retail industry; future retailer store closings; retailer consolidation; retailers reducing store size; retailer bankruptcies; government policy changes; and any material market changes and trends that could affect the Company's business strategy. For further discussion of factors that could materially affect the outcome of management's forward-looking statements and IVT's future results and financial condition, see the Risk Factors included in the Company's most recent Annual Report on Form 10-K, as updated by any subsequent Quarterly Report on Form 10-Q, in each case as filed with the SEC. InvenTrust intends that such forward-looking statements be subject to the safe harbors created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, except as may be required by applicable law.

IVT cautions you not to place undue reliance on any forward-looking statements, which are made as of the date of this press release. IVT undertakes no obligation to update publicly any of these forward-looking statements to reflect actual results, new information or future events, changes in assumptions or changes in other factors affecting forward-looking statements, except to the extent required by applicable laws. If IVT updates one or more forward-looking statements, no inference should be drawn that IVT will make additional updates with respect to those or other forward-looking statements.

#### **Trademarks**

The companies depicted in the photographs herein, or any third-party trademarks, including names, logos and brands, referenced by the Company in this presentation, are the property of their respective owners. All references to third-party trademarks are for identification purposes only and nothing herein shall be considered to be an endorsement, authorization or approval of InvenTrust Properties Corp. by the companies. Further, none of these companies are affiliated with the Company in any manner.



## **COMPANY OVERVIEW**

#### **Portfolio Statistics**

65
Retail Properties

97%Sun Belt<sup>1</sup>
(Peer Average = 50%)<sup>3</sup>

**87%** Grocery Anchored<sup>1,2</sup> (Peer Average = 86%)<sup>3</sup>

74. Avg. TAP Score (Peer Average = 68)<sup>3</sup>

10.6M Total GLA

**Long-Term Targets** 

163K Avg. Center Size

2024 Guidance

\$1.70 - \$1.73 Growth of 3.0% to 4.8%

4.25% - 5.00%

5.0x - 6.0x

25% - 35%

Growth of 3.0% to 4.8%
2024 SPNOI Growth

Net Debt-To-Adjusted EBITDA

Net Leverage Ratio

Net Debt-To-Adjusted EBITDA

Net Leverage Ratio

- 1. YTD NOI percentage of properties owned as of September 30, 2024
- YTD NOI percentage includes shadow-anchored grocers as of September 30, 2024 - Walmart, Target and warehouse clubs are considered grocers
- Source: Green Street. Peers include BRX, KIM, KRG, PECO, REG, and ROIC

NORTHCROSS COMMONS | MSA: CHARLOTTE



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## A SIMPLE & FOCUSED **INVESTMENT OPPORTUNITY**







#### Sun Belt Markets with Strong, Persistent Migration

- Moving towards 100% Sun Belt concentration
- Attractive demographic trends jobs, population, education and household income
- Long-term Sun Belt growth set to substantially outpace the national average



#### High-Performing, Grocery-Anchored Portfolio

- 87% of NOI derived from centers with a grocery presence
- Long-term stable NOI growth
- Essential retail tenants drive recurring foot traffic
- Cycle-tested portfolio, providing durable cash flow



#### **Retail Sector Tailwinds**

- Minimal new supply dynamics well below historical averages expected to continue
- Suburbanization and work from home trends
- Tenant watch list is limited
- Necessity-based, value-oriented tenants and quick- service restaurants continue to open locations



#### **Investment-Grade Balance Sheet with Capital to Grow Asset Base**

- Fitch rating BBB- / Stable outlook
- Limited and manageable debt maturities through '25
- Robust pipeline of near-term opportunities to fortify Sun Belt presence



#### **Corporate Sustainability And Governance**

- **GRESB** participant since 2013
- Annual ESG report with five-year environmental reduction targets
- Conducted first ESG materiality assessment
- Shareholder friendly governance structure
- Destaggered Board and opted out of MUTA

## **RECENT UPDATES**

### **EQUITY OFFERING**

#### **September 25, 2024**

- Oversubscribed & upsized
- 9.2 million shares sold
- \$28 per share
- Approximately \$247 million of net proceeds
- Use of proceeds for general corporate purposes, including funding of acquisitions, repayment of debt and working capital

#### **REVOLVING CREDIT FACILITY**

#### October 23, 2024

- Recast & upsized unsecured revolving credit facility
- Increased by \$150 million to \$500 million
- Maturity date on revolver extended to January 2029
- Unsecured credit facility now totals \$900 million
- Available for general corporate purposes including acquisitions and other working capital uses



## 2024 THIRD QUARTER HIGHLIGHTS

### **Operating Results**

6.5% SPNOI Growth

\$19.83 ABR Per SF<sup>1</sup> 93% Retention Rate **97.0%**Leased Occupancy

99.8%
Anchor Tenant
Leased Occupancy

92.0% Small Shop Leased Occupancy **9.8%**Comparable
Leasing Spreads –
New and Renewals

#### **Financial Performance**

\$0.44

Core FFO Per Diluted Share

3.6x

Net Debt-To-Adjusted EBITDA<sup>2</sup>

20.0%

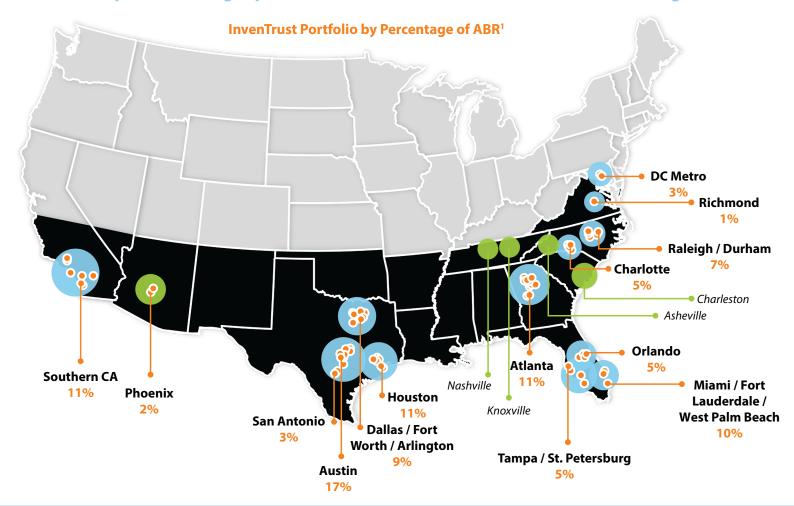
Net Leverage Ratio<sup>3</sup>

\$543M Total Liquidity \$0.91
2024 Annualized
Dividend Rate



## **SUN BELT FOCUSED**

### Clustered portfolio brings operational efficiencies and detailed market knowledge



## **Top 5 Markets by ABR**

Percentage of Total

**17%** Austin, TX

11% Southern CA 11% Houston, TX 11% Atlanta, GA **10%** Miami, FL<sup>2</sup>

**60**%

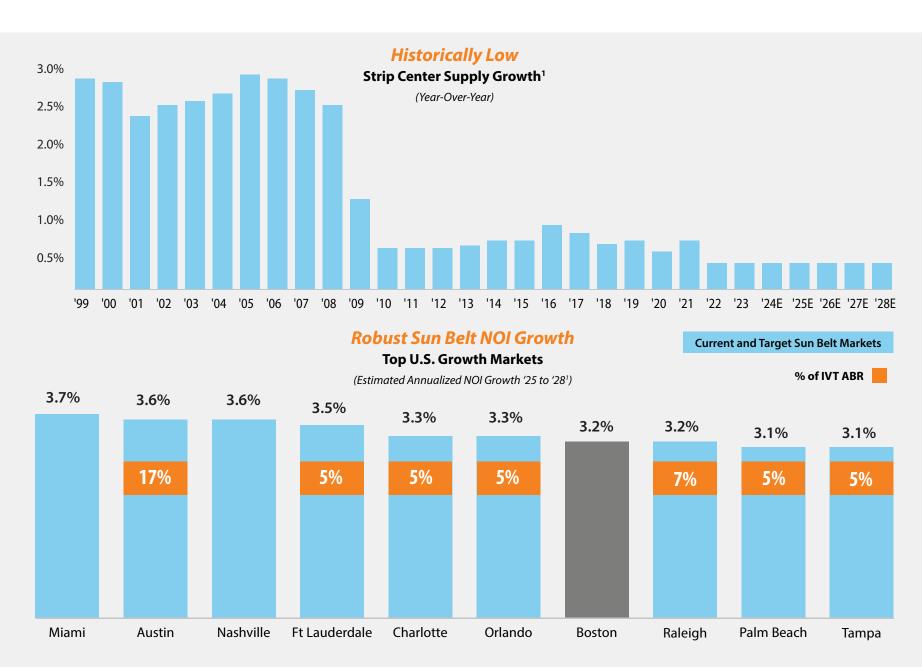
Top 5 Total



Current Market

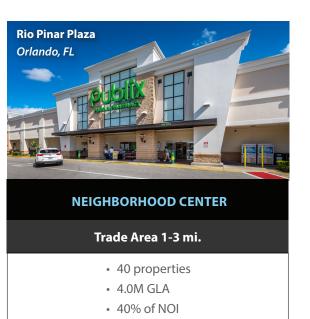
New Target Market

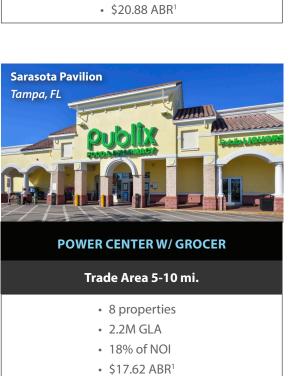
## STRONG FUNDAMENTALS AND SECTOR TAILWINDS

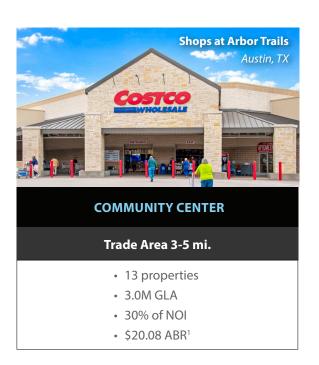


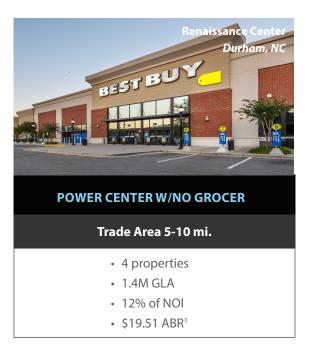












## **ESSENTIAL RETAIL DOMINATES MERCHANDISE MIX**

### Recession-Resistant tenants with limited exposure to distressed tenants

		Top 15 Tenants		
Ranking	Tenant	Credit Rating (S&P)	# of Leases	% of ABR
1	Kroger	ВВВ	15¹	4.9
2	Publix	N/A	15 <sup>2</sup>	3.5
3	TJX	Α	14	2.5
4	Albertsons	BB+	6	2.2
5	H-E-B	N/A	<b>5</b> ³	2.2
6	WHÔLE FOODS MARKETE	AA	5	1.4
7	PETŚMART	B+	7	1.3
8	Michaels	B-	7	1.2
9	BEST BUY	BBB+	4	1.2
10	ULTA	N/A	8	1.0
11	DICK S SPORTING GOODS	BBB	3	1.0
12	TRADER JOE'S	N/A	4	0.9
13	SPROUTS FARMERS MARKET	N/A	3	0.9
14	COSTCO WHOLESALE	A+	2	0.9
15	<b>five BEL°W</b>	N/A	9	0.9

**Top 15 Total** 26.0% 107

Note: as of September 30, 2024

## **RECENTLY EXECUTED LEASES**

**Anchors** 











**Small Shop** 

















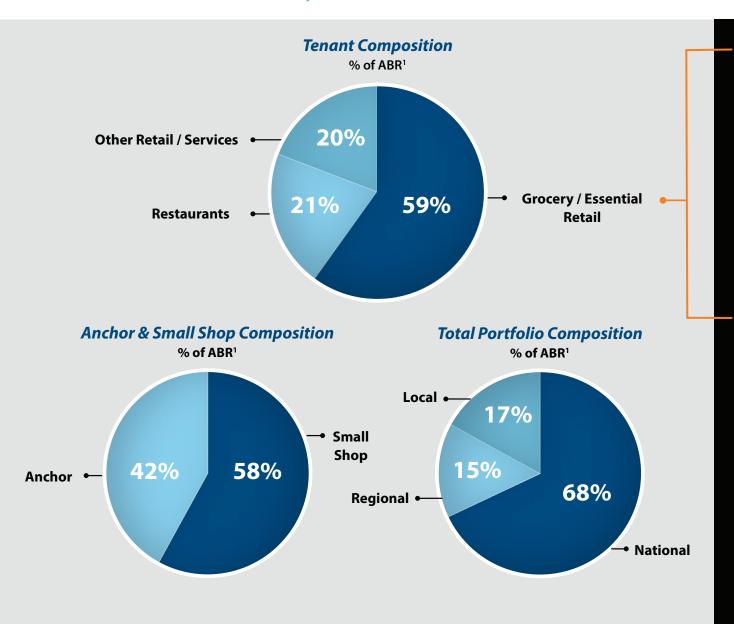
GROCER

<sup>2.</sup> Includes three Publix Liquor locations

<sup>3.</sup> Includes one staff office

## **TENANT COMPOSITION**

Diverse and balanced tenant mix provides durable cash flows



% of ABR
59%
18%
11%
9%
5%
4%
3%
3%
3%
2%
1%

Note: As of September 30, 2024.

1. Includes ground rent and excludes specialty leases



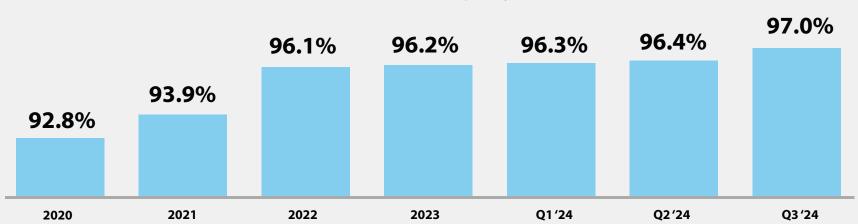
RIVER OAKS | MSA: LOS ANGELES



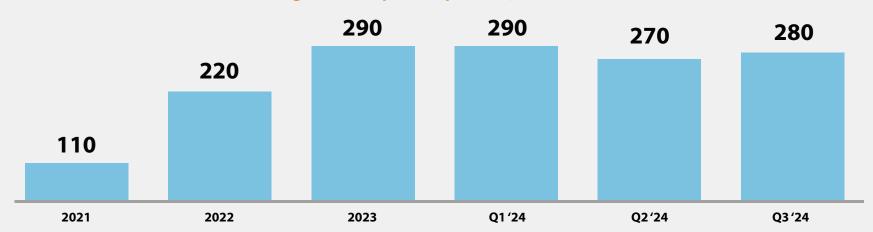
## **STRONG LEASING ACTIVITY CONTINUES**

Portfolio is experiencing unprecedented demand and occupancy levels

### **Leased Occupancy**



### **Signed Not Opened Spread** (By Basis Points)



Note: As of September 30, 2024



## **GROWING ASSET BASE THROUGH ACQUISITIONS**

Acquiring necessity-based retail assets in the Sun Belt

## YTD INVESTMENT HIGHLIGHTS:

CLOSED: ~\$159 MILLION



#### **SCOTTSDALE NORTH MARKETPLACE**

MSA: Phoenix, AZ

- Acquired Q3 2024
- Year Built 2007
- ABR PSF \$21.97
- AJ's Fine Foods anchored
- 98% leased occupancy
- 3-mile Avg. HHI \$228,000
- 3-mile Population 24,000



#### **STONEHENGE VILLAGE**

MSA: Richmond, VA

- Acquired Q4 2024
- Year Built 2016
- ABR PSF \$19.12
- Wegmans anchored
- 100% leased occupancy
- 3-mile Avg. HHI \$119,000
- 3-mile Population 61,000

#### **ACTIVELY PURSUING:**

## **MULTIPLE SUN BELT OPEN-AIR RETAIL CENTER ACQUISTIONS IN VARIOUS STAGES OF NEGOTIATIONS &** DUE DILIGENCE<sup>1</sup>

- \$159M to \$215M 2024 Net Investment Activity
- Predominantly grocery-anchored
- Markets include Charleston, West Florida and Phoenix

### **ACTIVELY TRACKING:**

## **ROBUST ACQUISITION OPPORTUNITY SET IN CURRENT AND TARGET SUN BELT MARKETS**

Consists of a mix of open-air retail formats exclusively in current and target Sun Belt markets

1. The company makes no assurance that it will close on any of the transactions that are currently under contract, awarded or subject to a letter of intent or under active pursuit, or, if the company does, what the timing or final terms of any such transaction will be.



## **DISCIPLINED REDEVELOPMENT PROGRAM**

**Enhancing the consumer experience by revitalizing properties** 



Status:	Completed
<b>Completion Date:</b>	Q2 2024
Project Description:	Redevelopment of a freestanding building



Royal Palm Beach, FL							
Status:	Completed						
Completion Date:	Q2 2024						
Project Description:	Redevelopment of a former bank building for a freestanding building with a drive-through						



Status:	Active
<b>Completion Date:</b>	2025
Project Description:	Redevelopment & remerchandising of a former anchor space into new anchor space and additional small



Status:	Active
<b>Completion Date:</b>	2025
Project Description:	Redevelopment and expansion to accommodate a 10,000 sq. ft. tenant and additional small shop space



Status:	Active
Completion Date:	2026
Project Description:	Anchor space repositioning and remerchandising into new tenant spaces, including anchor space and small shop space



Pre-Development
2025+
Outparcel/pad redevelopments, common area enhancements, anchor space and small shop repositioning



## **INVESTMENT-GRADE BALANCE SHEET**<sup>1</sup>

**BBB-/STABLE** 

Fitch Rating

\$543 MILLION

Liquidity

3.6x<sup>2</sup>
Net Debt-to-Adjusted EBITDA

**4.3**X
Fixed Charge Coverage

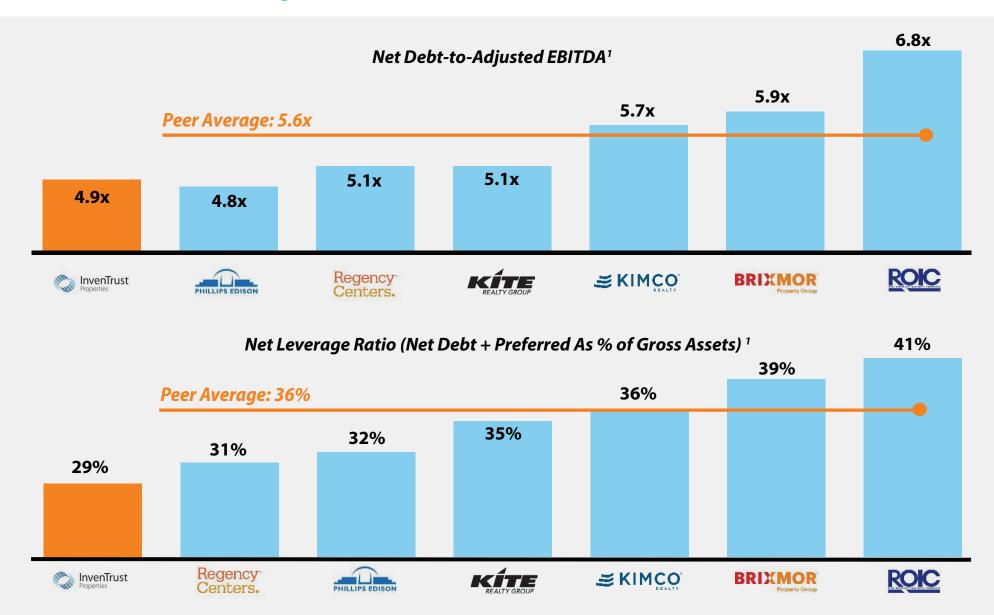
**4.0%**Weighted Avg Interest Rate

**3.6 YEARS**Weighted Average Maturity



## **CONSERVATIVE BALANCE SHEET**

InvenTrust maintains a low leverage business model



<sup>1.</sup> Forward metric provided by Green Street Strip Center Sector Update, August 20, 2024. As of September 30, 2024, IVT's TTM Net Debt-to-Adjusted EBITDA is 3.6x and Net Leverage is 20.0%.



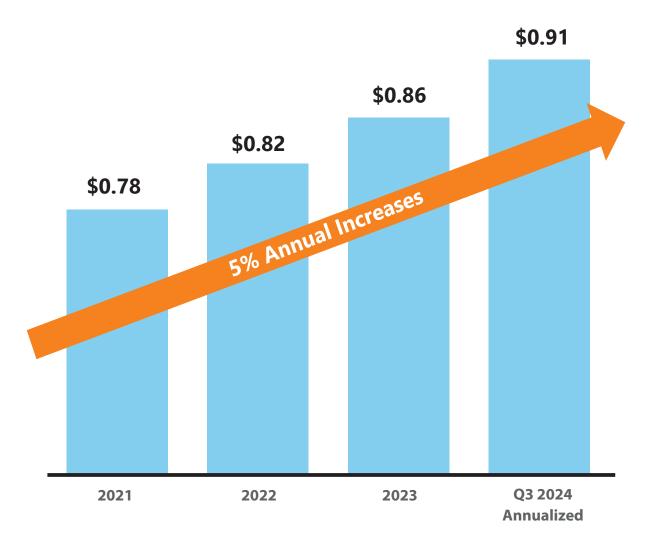
## SUSTAINABLE DIVIDEND GROWTH

Steady dividend increases with



## **Historical and Projected Dividend Payments**

Aggregate dividends declared as a percentage of Core FFO = 54%<sup>1</sup>



## **INVENTRUST DELIVERS CASH FLOW GROWTH**

2024 Updated Guidance

#### **Net Income Per Diluted Share**

\$0.04 to \$0.10

\$0.09 to \$0.12

#### **Core FFO Per Diluted Share**

\$1.66 to \$1.70

\$1.70 to \$1.73
UPDATED

#### **Nareit FFO Per Diluted Share**

\$1.69 to \$1.75 \$1.74 to \$1.77

#### **SPNOI** Growth

2.25% to 3.25% 4.25% to 5.00% UPDATED



## **LONG-TERM GROWTH PROFILE**

Stable and durable components of annual cash flow growth







Incremental Occupancy Increases









## **ESG OVERVIEW**

InvenTrust is committed to the principles of ESG to create long-term shareholder value

#### **ENVIRONMENTAL**

- 100% of properties have energy management systems installed
- 100% of landlord-controlled common area parking lot lighting upgraded to LEDs
- 24% of properties have electric vehicle charging stations
- InvenTrust was named a Green Lease Leader, Gold Level Recognition, in 2024

#### SOCIAL

- InvenTrust named a "Top Workplace in Chicago" by The Chicago Tribune in 2023
- 100% of employees participated in a charitable volunteer events and/or fundraiser in 2023
- InvenTrust invests in its employees through tuition reimbursement, continuing education and training, superior benefits, and work-life balance initiatives

#### **GOVERNANCE**

- InvenTrust places a strong emphasis on its governance policies and practices including a robust internal control environment, compensation, and shareholder rights
- InvenTrust maintains a diverse Board of Directors with a broad array of insights and experiences
- Proactive investor engagement program led by Investor Relations team and the Corporate Secretary's office















2023 ESG Report

# ESG GOALS & PROGRESS

InvenTrust set measurable goals to own and manage environmentally-friendly shopping centers; create innovative and inclusive work and community environments; and execute processes, reporting, and training to conduct business in a manner that upholds high standards of ethics and integrity. Below are the company's five-year goals and their status as of InvenTrust's latest ESG report.

	FIVE YEAR GOALS (2022 - 2026)	2023 PROGRESS	2023 STATUS
	100% of InvenTrust properties have energy management systems installed	100%	
	100% of landlord-controlled common area lighting (1) upgraded to energy-efficient light-emitting diodes ("LEDs")	100%	
	100% of InvenTrust properties have water efficient landscaping systems installed	82%	
	100% of InvenTrust properties assessed for climate risks	100%	
Environmental	25% reduction in like-for-like landlord-controlled common area Scope 2 greenhouse gas ("GHG") emissions (2021 baseline year)	37%	
	25% reduction in like-for-like landlord-controlled common area electricity usage (2021 baseline year)	36%	
	5% reduction in like-for-like landlord-controlled common area water usage (2021 baseline year)	27%	
	20% of landlord-controlled waste diverted from landfills	31%	
	50% of properties have electric vehicle ("EV") charging stations installed (2)	24%	<b></b>
	Maintain an average overall tenant satisfaction index score of 80 based on 100% coverage of tenant satisfaction surveys annually	83%	<b>Ø</b>
	100% of employees complete annual training on ESG development	100%	<b>Ø</b>
6 11	100% of employees complete annual anti-harassment training	100%	<b>Ø</b>
Social	100% annual employee participation in charitable volunteer events and/or fundraisers	100%	<b>Ø</b>
	80% or greater annual employee satisfaction rate	87%	<b>Ø</b>
	100% of employees complete annual Diversity, Equity & Inclusion ("DEI") training	100%	<b>Ø</b>
	Participate annually in the GRESB Real Estate Assessment	100%	<b>Ø</b>
	100% of employees complete annual Code of Business Conduct and Ethics training	100%	<b>~</b>
Governance	100% of employees complete annual Cybersecurity training	100%	<b>Ø</b>
	30% diversity among our Board of Directors <sup>(3)</sup>	33%	<b>~</b>

<sup>1.</sup> Common area lighting defined as parking lot lighting only, excludes properties recently acquired

<sup>3.</sup> Includes racial and gender diversity.









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<sup>2.</sup> As of December 31, 2023. Electric Vehicle ("EV") charging stalls and stations may be on lease or shadow

## STRONG AND EXPERIENCED **BOARD OF DIRECTORS**

InvenTrust's Board of Directors (the "Board") oversees the business and affairs of the Company, including its long-term health, overall success, and financial strength. While the full Board is actively involved in that work, including the oversight of risk management of the Company, the Board leverages the expertise of its members through maintaining three standing subcommittees. The Committees of the Board are the Audit Committee. Compensation Committee and Nominating & Corporate Governance Committee.

### **BOARD EXPERIENCE**

**Current or Former C-Suite** 

Investment or Financial

Independent

**Average Age** 

**REITS or Real Estate** 

Retail

**Female** 

**Average Tenure** 



Julian E. Whitehurst **Chairperson since 2023 Director since 2016** Compensation - M

- Former CEO and President of National Retail Properties, Inc.
- Previously served as COO of National Retail Properties, Inc. from 2004 to 2017
- Practiced business and real estate law for 20 years at Lowndes, Drosdick, Doster, Kantor & Reed



Paula J. Saban **Director since 2004** Compensation - M *Nominating & Corporate* Governance - M

- Former Senior Vice President and Private Client Manager at Bank of America
- Over 25 years of financial services and banking experience



Stuart Aitken **Director since 2017** Compensation - C

- Chief Merchant and Marketing Officer at The Kroger Co.
- Former Group Vice President of The Kroger Co. & CEO of 84.51°, a data analytics firm
- Former CEO of dunnhumby USA and EVP & CMO of Michael's Stores



Amanda Black **Director since 2018** Audit - C, FE

- Most recently served as Global Chief Investment Officer and Managing Director of JLP Asset Management
- Former Senior Vice President & Portfolio Manager at Ascent Investment Advisors
- Over 20 years of experience in real estate investment



Daniel J. (DJ) Busch President, CEO & **Director since 2021** 

- Currently serving as President and CEO of InvenTrust Properties Corp.
- Previously served as EVP, CFO, and Treasurer since 2019
- Former Managing Director, Retail at Green Street Advisors



Thomas F. Glavin **Director since 2007** Audit - M. FE Nominating & Corporate Governance - M

- Owner of Thomas F. Glavin & Associates, Inc., a certified public accounting firm
- Former partner at Gateway Homes, Senior Manager at Touche Ross & Co., and Internal Auditor at Vavrus & Associates



Scott A. Nelson **Director since 2016** Nominating & Corporate Governance - C

- Principal & Founder of SAN Prop Advisors, a real estate advisory firm
- Former Senior Vice President at Target Corp., oversees various real estate groups
- Former Director of Real Estate at Mervyn's



**Smita Shah Director since 2022** Audit - M Nominating & Corporate Governance - M

- Founder and CEO of SPAAN Tech, Inc., an architecture, engineering, and project management firm
- Former Vice Chairman of Chicago Plan Commission



Michael A. Stein **Director since 2016** Audit - M, FE Compensation - M

- Former Senior Vice President & CFO of ICOS Corp., a bio tech company acquired by Eli Lilly
- Former EVP & CFO of Nordstrom, Inc. as well as EVP and CFO of Marriott International, Inc., and former Partner at Arthur Andersen LLP

NOTE: C - Chair; M - Member; FE - Financial Expert

## NON-GAAP MEASURES AND DEFINITION OF TERMS

#### Adjusted EBITDA

The Company's non-GAAP measure of Adjusted EBITDA excludes gains (or losses) resulting from debt extinguishments, straight-line rent adjustments, amortization of above and below market leases and lease inducements, and other unique revenue and expense items which some may consider not pertinent to measuring a particular company's on-going operating performance. Adjustments for the Company's unconsolidated joint venture are calculated to reflect the Company's proportionate share of the joint venture's Adjusted EBITDA on the same basis.

#### **Nareit Funds From Operations (Nareit FFO) and Core FFO**

The Company's non-GAAP measure of Nareit Funds from Operations ("Nareit FFO"), based on the National Association of Real Estate Investment Trusts ("Nareit") definition, is net income (or loss) in accordance with GAAP, excluding gains (or losses) resulting from dispositions of properties, plus depreciation and amortization and impairment charges on depreciable real property. Adjustments for the Company's unconsolidated joint venture are calculated to reflect the Company's proportionate share of the joint venture's Nareit FFO on the same basis. Core Funds From Operations ("Core FFO") is an additional supplemental non-GAAP financial measure of the Company's operating performance. In particular, Core FFO provides an additional measure to compare the operating performance of different REITs without having to account for certain remaining amortization assumptions within Nareit FFO and other unique revenue and expense items which some may consider not pertinent to measuring a particular company's on-going operating performance.

#### **Net Debt-to-Adjusted EBITDA**

Net Debt-to-Adjusted EBITDA is Net Debt divided by trailing twelve month Adjusted EBITDA.

#### **Non-GAAP Financial Measures**

This Press Release includes certain financial measures and other terms that are not in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") that management believes are helpful in understanding the Company's business. These measures should not be considered as alternatives to, or more meaningful than, net income (calculated in accordance with GAAP) or other GAAP financial measures, as an indicator of financial performance and are not alternatives to, or more meaningful than, cash flow from operating activities (calculated in accordance with GAAP) as a measure of liquidity. Non-GAAP performance measures have limitations as they do not include all items of income and expense that affect operations, and accordingly, should always be considered as supplemental financial results to those calculated in accordance with GAAP. The Company's computation of these non-GAAP performance measures may differ in certain respects from the methodology utilized by other REITs and, therefore, may not be comparable to similarly titled measures presented by such other REITs. Investors are cautioned that items excluded from these non-GAAP performance measures are relevant to understanding and addressing financial performance. A reconciliation of the Company's non-GAAP measures to the most directly comparable GAAP financials measures are included herein.

#### **Same Property NOI or SPNOI**

Information provided on a same property basis includes the results of properties that were owned and operated for the entirety of both periods presented. NOI excludes general and administrative expenses, depreciation and amortization, other income and expense, net, impairment of real estate assets, gains (losses) from sales of properties, gains (losses) on extinguishment of debt, interest expense, net, equity in earnings (losses) from unconsolidated entities, lease termination income and expense, and GAAP rent adjustments such as amortization of market lease intangibles, amortization of lease incentives, and straight-line rent adjustments ("GAAP Rent Adjustments"). The Company bifurcates NOI into Same Property NOI and NOI from other investment properties based on whether the retail properties meet the Company's Same Property criteria. NOI from other investment properties includes adjustments for the Company's captive insurance company.



## **RECONCILIATION OF NON-GAAP MEASURES**

## Same Property NOI

	Three Months Ended Sept. 30					Nine Months E	Ended	ded Sept. 30	
		2024	2023		2024			2023	
Income									
Minimum base rent	\$	42,809	\$	41,481	\$	116,321	\$	113,761	
Real estate tax recoveries		8,214		7,798		22,886		22,749	
Common area maintenance, insurance, and other recoveries		8,212		7,885		21,924		20,746	
Ground rent income		4,715		4,762		11,634		11,735	
Short-term and other lease income		799		691		2,706		2,575	
Reversal of (provision for) uncollectible billed rent and recoveries, net		162		(491)		(55)		(366)	
Other property income		374		346		936		978	
Total income	,	65,285		62,472		176,352		172,178	
Operating Expenses									
Property operating		10,691		10,981		27,518		28,072	
Real estate taxes		9,083		8,771		25,046		25,342	
Total operating expenses		19,774		19,752		52,564		53,414	
Same Property NOI	\$	45,511	\$	42,720	\$	123,788	\$	118,764	



## **RECONCILIATION OF NET (LOSS) INCOME TO SAME PROPERTY NOI**

## **Same Property NOI**

Three Months Ended Sept. 30				Nine Months Ended Sept. 30			
2024		:	2023		2024		2023
\$	(539)	\$	(822)	\$	3,859	\$	2,379
	(197)		(676)		(1,510)		(1,767)
	_		(67)		_		447
	9,470		9,555		28,744		28,441
	(334)		(1,707)		(334)		(2,691)
	3,854		_		3,854		_
	28,134		30,318		85,092		85,339
	8,133		7,610		24,768		23,389
	_		_		_		(80)
	(1,626)		(1,434)		(6,056)		(6,028)
	46,895		42,777		138,417		129,429
	(1,384)		(57)		(14,629)		(10,665)
\$	45,511	\$	42,720	\$	123,788	\$	118,764
	2	\$ (539)  (197)   9,470  (334)  3,854  28,134  8,133   (1,626)  46,895  (1,384)	\$ (539) \$  (197)   9,470  (334)  3,854  28,134  8,133   (1,626)  46,895  (1,384)	2024     2023       \$ (539)     \$ (822)       (197)     (676)       — (67)     9,470     9,555       (334)     (1,707)       3,854     —       28,134     30,318       8,133     7,610       — —     (1,626)     (1,434)       46,895     42,777       (1,384)     (57)	2024         2023           \$ (539)         \$ (822)           (197)         (676)           —         (67)           9,470         9,555           (334)         (1,707)           3,854         —           28,134         30,318           8,133         7,610           —         —           (1,626)         (1,434)           46,895         42,777           (1,384)         (57)	2024         2023         2024           \$ (539)         \$ (822)         \$ 3,859           (197)         (676)         (1,510)           —         (67)         —           9,470         9,555         28,744           (334)         (1,707)         (334)           3,854         —         3,854           28,134         30,318         85,092           8,133         7,610         24,768           —         —         —           (1,626)         (1,434)         (6,056)           46,895         42,777         138,417           (1,384)         (57)         (14,629)	2024         2023         2024           \$ (539)         \$ (822)         \$ 3,859         \$           (197)         (676)         (1,510)         —           9,470         9,555         28,744         (334)         (1,707)         (334)           3,854         —         3,854         —         3,854           28,134         30,318         85,092         8,133         7,610         24,768           —         —         —         —         —           (1,626)         (1,434)         (6,056)         6,056)           46,895         42,777         138,417         (1,384)         (57)         (14,629)



<sup>(</sup>a) Adjustments to NOI include lease termination income and expense and GAAP Rent Adjustments.

<sup>(</sup>b) The NOI of Maguire Groves is reflected as a component of NOI from other investment properties.

## **RECONCILIATION OF NON-GAAP MEASURES**

#### **Nareit FFO & Core FFO**

	Three Months Ended Sept. 30				Nine Months Ended Sept. 30			
		2024 2023		 2024		2023		
Net (loss) income	\$	(539)	\$	(822)	\$ 3,859	\$	2,379	
Depreciation and amortization related to investment properties		27,923		30,094	84,439		84,714	
Impairment of real estate assets		3,854		_	3,854		_	
Gain on sale of investment properties		(334)		(1,707)	(334)		(2,691)	
Unconsolidated joint venture adjustments (a)		_		_	_		342	
Nareit FFO Applicable to Common Shares and Dilutive Securities		30,904		27,565	 91,818		84,744	
Amortization of market lease intangibles and inducements, net		(831)		(629)	(2,064)		(2,717)	
Straight-line rent adjustments, net		(765)		(730)	(2,652)		(2,492)	
Amortization of debt discounts and financing costs		567		1,167	1,742		3,286	
Depreciation and amortization of corporate assets		211		224	653		625	
Non-operating income and expense, net (b)		21		55	(275)		791	
Unconsolidated joint venture adjustments (c)		_		(10)	_		(172)	
Core FFO Applicable to Common Shares and Dilutive Securities	\$	30,107	\$	27,642	\$ 89,222	\$	84,065	
Weighted average common shares outstanding - basic		68,526,238		67,531,335	68,101,901		67,521,110	
Dilutive effect of unvested restricted shares (d)		_		_	557,418		199,375	
Weighted average common shares outstanding - diluted		68,526,238		67,531,335	68,659,319		67,720,485	
Net (loss) income per diluted share	\$	(0.01)	\$	(0.01)	\$ 0.06	\$	0.04	
Nareit FFO per diluted share	\$	0.45	\$	0.41	\$ 1.34	\$	1.25	
Core FFO per diluted share	\$	0.44	\$	0.41	\$ 1.30	\$	1.24	

<sup>(</sup>a) Reflects the Company's share of adjustments for IAGM's Nareit FFO on the same basis as InvenTrust.



<sup>(</sup>b) Reflects items which are not pertinent to measuring on-going operating performance, such as miscellaneous and settlement income, and basis difference recognition arising from acquiring the four remaining properties of IAGM in 2023.

<sup>(</sup>c) Reflects the Company's share of adjustments for IAGM's Core FFO on the same basis as InvenTrust.

<sup>(</sup>d) For purposes of calculating non-GAAP per share metrics, the same denominator is used as that which would be used in calculating diluted earnings per share in accordance with GAAP.

## **RECONCILIATION OF NON-GAAP MEASURES**

## **EBITDA & Adjusted EBITDA**

	Three Months Ended Sept. 30			Nine Months Ended Sept. 30					
		2024	2023		2024			2023	
Net (loss) income	\$	(539)	\$	(822)	\$	3,859	\$	2,379	
Interest expense, net		9,470		9,555		28,744		28,441	
Income tax expense		138		128		403		388	
Depreciation and amortization		28,134		30,318		85,092		85,339	
Unconsolidated joint venture adjustments (a)		_		(6)		_		417	
EBITDA		37,203		39,173		118,098		116,964	
Impairment of real estate assets		3,854				3,854		_	
Gain on sale of investment properties		(334)		(1,707)		(334)		(2,691)	
Amortization of market-lease intangibles and inducements, net		(831)		(629)		(2,064)		(2,717)	
Straight-line rent adjustments, net		(765)		(730)		(2,652)		(2,492)	
Non-operating income and expense, net (b)		21		55		(275)		791	
Unconsolidated joint venture adjustments (c)		_		(10)		_		(188)	
Adjusted EBITDA	\$	39,148	\$	36,152	\$	116,627	\$	109,667	
	_								



<sup>(</sup>a) Reflects the Company's share of adjustments for IAGM's EBITDA on the same basis as InvenTrust.

<sup>(</sup>b) Reflects items which are not pertinent to measuring on-going operating performance, such as miscellaneous and settlement income, and basis difference recognition arising from acquiring the four remaining properties of IAGM in 2023.

<sup>(</sup>c) Reflects the Company's share of adjustments for IAGM's Adjusted EBITDA on the same basis as InvenTrust.

## **RECONCILIATION OF FINANCIAL LEVERAGE RATIOS**

### **Net Debt-to-Adjusted EBITDA**

	As	As of Sept. 30 2024		As of December 31 2023	
Net Debt:					
Outstanding Debt, net	\$	740,109	\$	814,568	
Less: Cash and cash equivalents		(193,187)		(96,385)	
Net Debt	\$	546,922	\$	718,183	
Net Debt-to-Adjusted EBITDA (trailing 12 months):					
Net Debt	\$	546,922	\$	718,183	
Adjusted EBITDA (trailing 12 months)		153,419		146,459	
Net Debt-to-Adjusted FBITDA		3.6x		4.9x	



## **RECONCILIATION OF 2024 GUIDANCE RANGE**

Estimated net income per share to estimated Nareit FFO and Core FFO per diluted share

#### **UPDATED GUIDANCE**

The following table provides a reconciliation of the range of the Company's 2024 estimated net income per diluted share to estimated Nareit FFO and Core FFO per diluted share:

(Unaudited)	Low End		High End	
Net income per diluted share	\$	0.09	\$	0.12
Depreciation and amortization related to investment properties		1.60		1.60
Impairment of real estate assets		0.05		0.05
Nareit FFO per diluted share		1.74		1.77
Amortization of market-lease intangibles and inducements, net		(0.04)		(0.04)
Straight-line rent adjustments, net		(0.03)		(0.03)
Amortization of debt discounts and financing costs		0.03		0.03
Core FFO per diluted share	\$	1.70	\$	1.73

#### **INITIAL GUIDANCE**

The following table provides a reconciliation of the range of the Company's 2024 estimated net income per diluted share to estimated NAREIT FFO and Core FFO per diluted share:

Low End		High End	
\$	0.04	\$	0.10
	1.65		1.65
<u>,                                      </u>	1.69		1.75
	(0.02)		(0.03)
	(0.04)		(0.05)
	0.03		0.03
\$	1.66	\$	1.70
	\$ \$	\$ 0.04 1.65 1.69 (0.02) (0.04) 0.03	\$ 0.04 \$ 1.65 1.69 (0.02) (0.04) 0.03





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Investor Presentation



Quarterly Earnings Materials



2023 ESG Report

