



InvenTrust  
Properties

# Investor Presentation August 2022

Essential **Retail**. Smart **Locations**.®





# Introductory Notes

## Cautionary Note About Forward-Looking Statements

This document has been prepared by InvenTrust Properties Corp. (the “Company,” “IVT” or “InvenTrust”) solely for informational purposes. Forward-Looking Statements in this presentation, which are not historical facts, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements, including statements regarding management’s intentions, beliefs, expectations, representations, plans or predictions of the future, are typically identified by words such as “may,” “could,” “expect,” “intend,” “plan,” “seek,” “anticipate,” “believe,” “estimate,” “predict,” “potential,” “continue,” “objective,” “goal,” “strategy,” “likely,” “will,” “would,” “should” and variations of these terms and similar expressions, or the negative of these terms or similar expressions. Such forward-looking statements are necessarily based upon estimates and assumptions that, while considered reasonable by us and our management, are inherently uncertain. The following factors, among others, could cause actual results and financial position and timing of certain events to differ materially from those described in the forward-looking statements: the effects and duration of the COVID-19 pandemic; interest rate movements; local, regional, national and global economic performance; competitive factors; the impact of e-commerce on the retail industry; future retailer store closings; retailer consolidation; retailers reducing store size; retailer bankruptcies; the Company’s ability to maintain the New York Stock Exchange (“NYSE”) listing requirements; government policy changes; and any material market changes and trends that could affect the Company’s business strategy. For further discussion of factors that could materially affect the outcome of our forward-looking statements and our future results and financial condition, see the Risk Factors included in our most recent Annual Report on Form 10-K, as updated by any subsequent Quarterly Report on Form 10-Q, in each case as filed with the SEC. InvenTrust intends that such forward-looking statements be subject to the safe harbors created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, except as may be required by applicable law. We caution you not to place undue reliance on any forward-looking statements, which are made as of the date of this supplemental. We undertake no obligation to update publicly any of these forward-looking statements to reflect actual results, new information or future events, changes in assumptions or changes in other factors affecting forward looking statements, except to the extent required by applicable laws. If we update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements.

## Joint Venture Partnership

The Company owns a 55% interest in IAGM Retail Fund I, LLC (“IAGM” or “JV”), a joint venture partnership between the Company and PGGM Private Real Estate Fund (“PGGM”). IAGM was formed on April 17, 2013 for the purpose of acquiring, owning, managing, supervising and disposing of retail properties and sharing in the profits and losses from those retail properties and their activities. IAGM is the Company’s sole joint venture and is unconsolidated. Throughout this investor presentation disclosure, where indicated as “pro rata” the Company has included the results from its share of its JV properties when combined with the Company’s wholly-owned properties, with the exception of property count.

## Trademarks

The companies depicted in the photographs herein, or any third-party trademarks, including names, logos and brands, referenced by the Company in this presentation, are the property of their respective owners. All references to third-party trademarks are for identification purposes only and nothing herein shall be considered to be an endorsement, authorization or approval of InvenTrust Properties Corp. by the companies. Further, none of these companies are affiliated with the Company in any manner.



# Overview





## Portfolio Highlights

62

RETAIL PROPERTIES

10.5M

TOTAL GLA <sup>1</sup>

169K

AVG. CENTER SIZE

78

AVG. TAP SCORE  
(PEER AVERAGE = 68) <sup>2</sup>

93%

SUN BELT <sup>3</sup>

86%

GROCERY-ANCHORED <sup>3, 4</sup>

95.4%

LEASED OCCUPANCY

\$18.80

ABR PER SF <sup>5</sup>

## Financial Highlights <sup>6</sup>

5.1x

NET DEBT-TO-  
ADJUSTED EBITDA

26%

NET LEVERAGE RATIO <sup>7</sup>

~\$560M

TOTAL LIQUIDITY<sup>8</sup>

9% - 11%

2022E CORE FFO PER DILUTED SHARE GROWTH

4% - 5%

2022E PRO RATA SPNOI GROWTH

1) Reflects GLA at 100% share; 9.8M GLA at pro rata share.

2) Peers include BRX, KIM, KRG, PECO, REG, ROIC, RPT, and SITC.

3) Reflects YTD pro rata NOI of properties owned as of June 30, 2022.

4) NOI percentages include shadow-anchored grocery store tenants. Walmart, Target, and warehouse clubs are considered grocers, regardless of whether the box is owned by IVT or shadow anchored.

5) Represents pro rata ABR per SF as of June 30, 2022, including ground and excluding specialty leases. Excluding ground rent, pro rata ABR per SF is \$20.06 as of June 30, 2022.

6) Reflects financial metrics as of June 30, 2022.

7) Reflects net debt to real estate assets, excluding property accumulated depreciation

8) Pro forma for the \$250M private placement, which was funded on August 11, 2022 and used to pay down the \$143M draw on the line of credit.



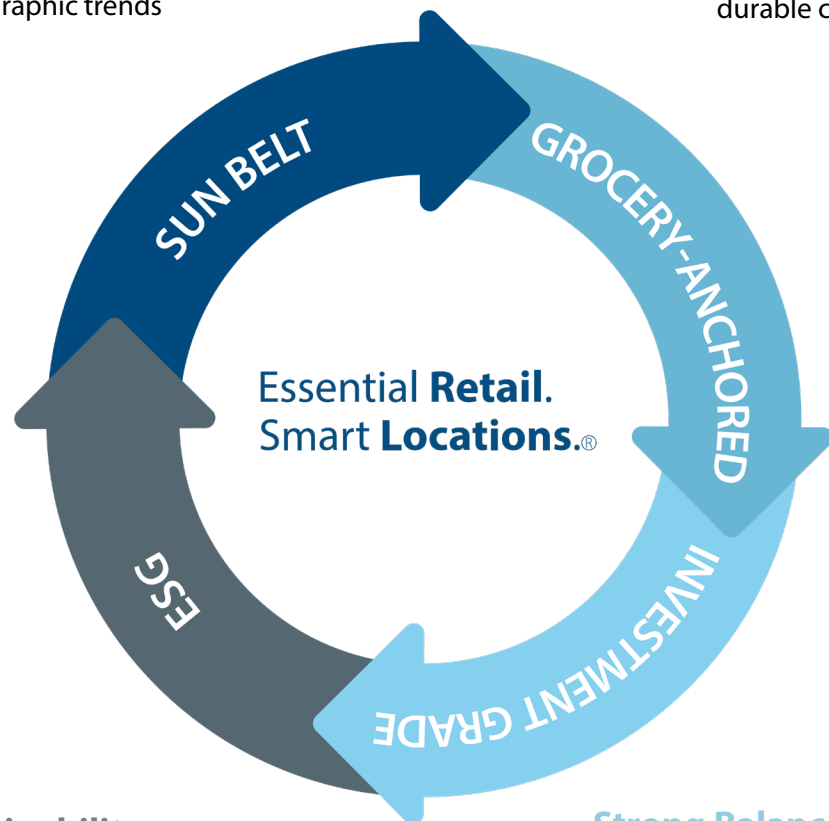
# Simple and Focused Strategy

## Favorable Demographics

Continue to increase our concentration and benefit from attractive Sun Belt demographic trends

## Cash Flow Stability

Essential retail tenants drive recurring foot traffic and deliver durable cash flows



## Sustainability

Focused on effectively managing our business and assets to reduce our environmental impact

## Strong Balance Sheet

Investment grade balance sheet with ample liquidity to execute disciplined capital allocation providing significant growth opportunities





# Essential Retail. Smart Locations.®

## Sun Belt Markets Poised for Growth

- ✓ 93% of NOI derived from Sun Belt markets, sector leading
- ✓ Attractive demographic trends with job, population, and HHI growth set to outpace peers
- ✓ Durable cash flow providing stability and potential for long-term growth

## High-Performing, Grocery-Anchored Portfolio

- ✓ 86% of NOI derived from centers with a grocery presence
- ✓ Necessity-based tenants are aligned with current consumer trends
- ✓ Robust leasing demand driving leased occupancy to all-time highs

## Trusted Local Operator with Strong Tenant Relationships

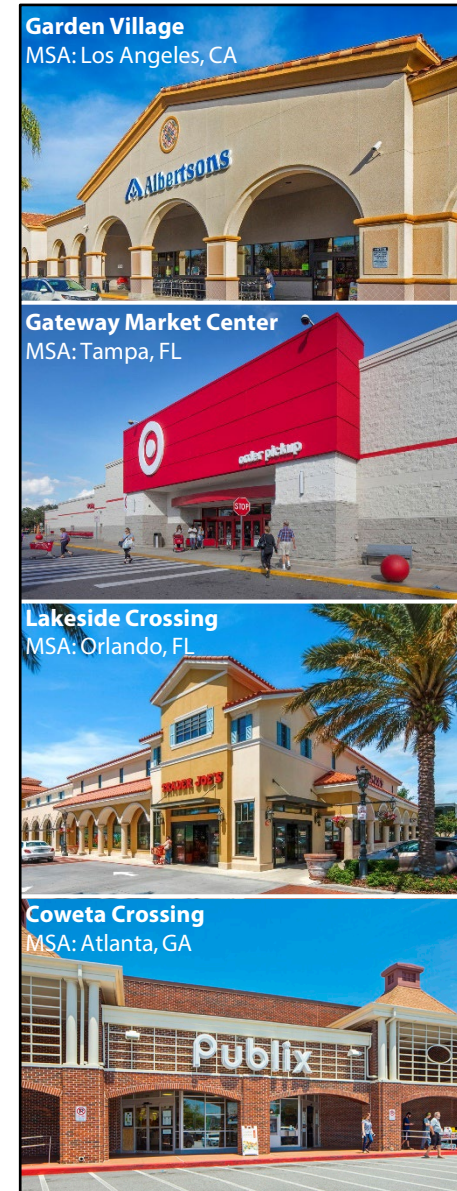
- ✓ Operational teams within 2 hours of over 90% of assets
- ✓ Seven field offices bringing robust market knowledge to the Company
- ✓ Deep real estate expertise and strong reputation with market participants

## Corporate Sustainability and Governance

- ✓ Published first corporate ESG report in June 2022
- ✓ Global Real Estate Sustainability Benchmark (GRESB) participant since 2013; Named as a 2022 Green Lease Leader (Silver Recognition)
- ✓ SEC registrant since 2005 and self-managed since 2014

## Investment Grade Balance Sheet

- ✓ Conservative leverage of 5.1x enables self-funded growth strategy <sup>1</sup>
- ✓ Disciplined and diversified capital structure with no near-term debt maturities
- ✓ Increased dividend 5% in 2022; continue to evaluate payout ratio in conjunction with the BOD





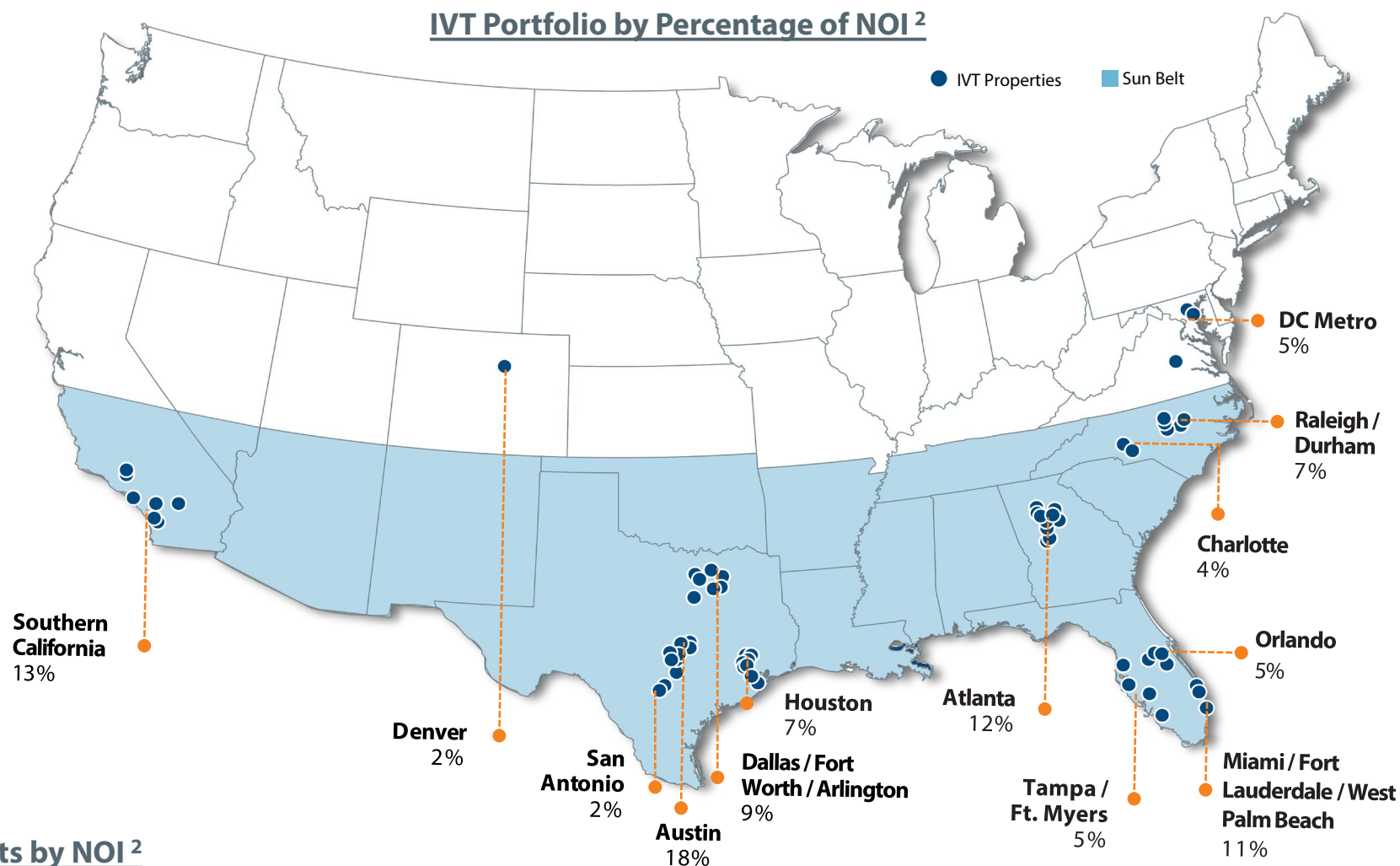
# Portfolio





# Sun Belt Focused: Near-Term Income Stability, Long-Term Value

IVT has the highest concentration of assets, amongst the peer set, in the Sun Belt at 93%<sup>1</sup>



## Top 5 Markets by NOI<sup>2</sup>

	Austin	Southern CA	Atlanta	Miami	Dallas	Top 5
Percentage of Total	18%	13%	12%	11%	9%	63%



# IVT Markets are Corporate Magnets

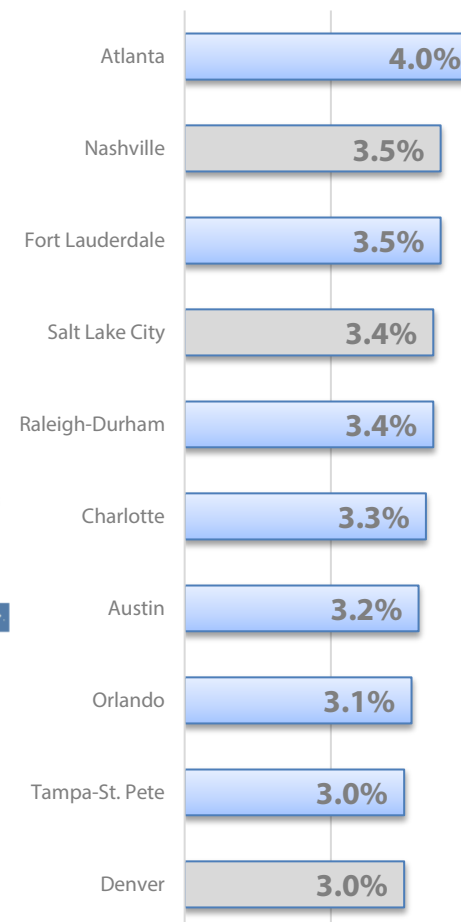
Migration of high paying jobs and people to Sun Belt markets will continue to accelerate<sup>1</sup>


## Corporations Opening New Offices in the Sun Belt



## Top U.S. Growth Markets

Estimated Annualized RevPAF Growth '22 to '26<sup>2</sup>

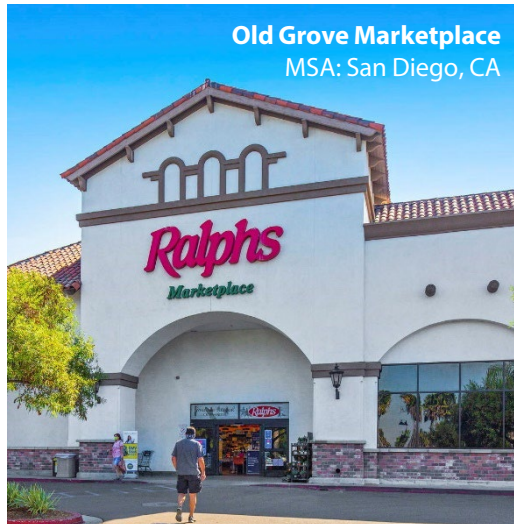


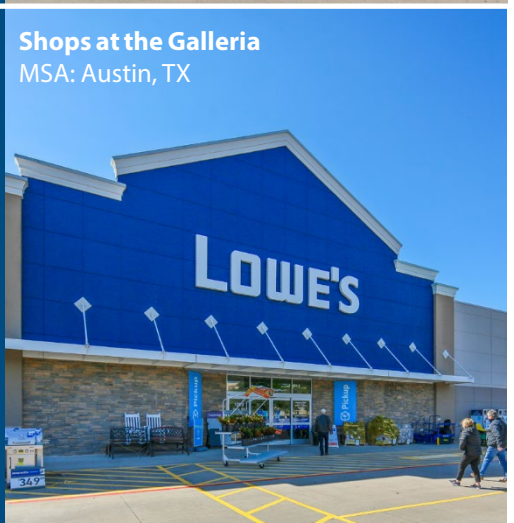


 = Current IVT Sun Belt Markets



# Portfolio Composition

**86% grocery-anchored with 66% coming from smaller format neighborhood and community centers**

<p><b>Old Grove Marketplace</b> MSA: San Diego, CA</p> 	<p><b>Neighborhood Center</b> Trade Area 1 – 3 miles</p> <ul style="list-style-type: none"> <li>• 36 properties</li> <li>• 3.7M GLA <sup>1</sup></li> <li>• 102K average SF per property</li> <li>• Average TAP score of 75</li> <li>• 39% of NOI <sup>2</sup></li> <li>• \$19.64 ABR <sup>3</sup></li> </ul>	<p><b>Community Center</b> Trade Area 3 – 5 miles</p> <ul style="list-style-type: none"> <li>• 13 properties</li> <li>• 3.0M GLA <sup>1</sup></li> <li>• 234K average SF per property</li> <li>• Average TAP score of 82</li> <li>• 27% of NOI <sup>2</sup></li> <li>• \$19.80 ABR <sup>3</sup></li> </ul>	<p><b>Kyle Marketplace</b> MSA: Austin, TX</p> 
<p><b>Sarasota Pavilion</b> MSA: Tampa / St. Petersburg</p> 	<p><b>Power Center w/ Grocer</b> Trade Area 5 – 10 miles</p> <ul style="list-style-type: none"> <li>• 9 properties</li> <li>• 2.4M GLA <sup>1</sup></li> <li>• 266K average SF per property</li> <li>• Average TAP score of 73</li> <li>• 21% of NOI <sup>2</sup></li> <li>• \$16.70 ABR <sup>3</sup></li> </ul>	<p><b>Power Center w/o Grocer</b> Trade Area 5 – 10 miles</p> <ul style="list-style-type: none"> <li>• 4 properties</li> <li>• 1.4M GLA <sup>1</sup></li> <li>• 339K average SF per property</li> <li>• Average TAP score of 83</li> <li>• 13% of NOI <sup>2</sup></li> <li>• \$18.38 ABR <sup>3</sup></li> </ul>	<p><b>Shops at the Galleria</b> MSA: Austin, TX</p> 

Note: As of June 30, 2022.

- 1) Represents GLA at 100% share. At pro rata share, portfolio includes 3.5M GLA of Neighborhood Centers, 2.5M GLA of Community Centers, 2.4M GLA of Power Centers w/ Grocers, and 1.4M GLA of Power Centers w/o Grocers.
- 2) Represents YTD pro rata NOI of properties owned as of June 30, 2022.
- 3) Represents pro rata ABR per SF as of June 30, 2022, including ground and excluding specialty leases.













# Essential Retail is Recession Resistant

Half of our top 10 tenants are grocers, which drive traffic to our centers

Tenant mix of daily needs retail drives performance in all economic conditions

% of ABR

## Top 10 Tenants

#	Tenant	Credit Rating (S&P)	# of Leases	% of ABR
1	 Kroger	BBB	14 <sup>1</sup>	4.8
2	 Publix	N/A	16 <sup>2</sup>	3.8
3	 TJX <small>THE TJX COMPANIES, INC.</small>	A	14	2.9
4	 Albertsons	BB	6 <sup>1</sup>	2.5
5	 H-E-B	N/A	5	2.1
6	 Whole Foods	AA-	5	1.5
7	 PETSMART	B	8	1.5
8	 BEST BUY	BBB+	4	1.3
9	 ULTA <small>BEAUTY</small>	N/A	8	1.1
10	 Michaels	B	8	1.1
<b>Top Ten Total</b>			<b>88</b>	<b>22.6%</b>

## Essential Retail

43.5%

Grocery/Drug 20.0

Medical 8.3

Banks 4.9

Office / Communications 3.6

Pet Supplies 3.5

Other Essential Retail / Services 2.3

Hardware / Auto 0.9

## Restaurants

20.3%

Quick Service 11.7

Full Service 8.6

## Other Retail / Services

36.2%

Soft Goods 17.1

Health & Beauty Services 11.3

Fitness 3.0

Entertainment 1.0

Other 3.8

## Total

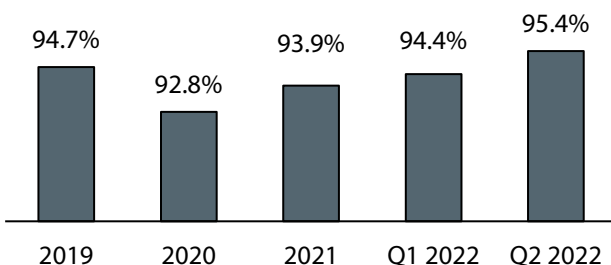
100.0%



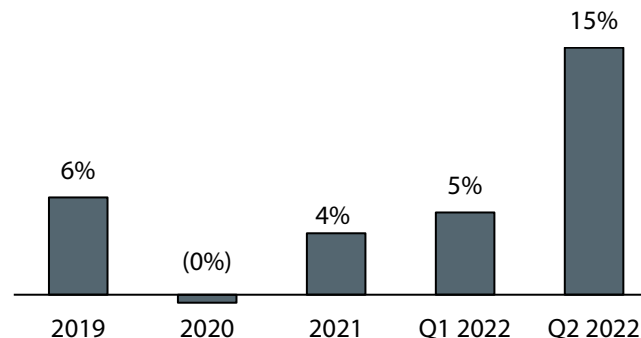
# Robust Leasing Pipeline of High-Quality Tenants

Portfolio is healthy and performing well – 144 leases signed YTD totaling 469K SF of pro rata GLA

Historical Leased Occupancy <sup>1</sup>



Comparable Re-Leasing Spread <sup>1</sup>  
(Blended – New, Renewal & Options)



## Select Leases Executed in 2021 & 2022





# Redevelopment: Infusing Capital to Enhance the Consumer Experience

## Modest and disciplined capital allocation focused on retenanting, revitalization, and anchor repositioning

Property	Status	Cost (000's)	Estimated Completion	Project Description
Suncrest Village	Active/Space Delivered	\$10,800	2022	Expansion of the Publix grocery store and property improvements
Eldridge Town Center	Active	\$1,600	2022	New fuel facility and outparcel building with drive thru
Cyfair Town Center	Active	\$3,800	2022	Façade and property improvements
Pre-Development (11 Projects)	Pre-Development	Up to \$45,000	2023+	Outparcel/pad redevelopments, common area enhancements, anchor space and small shop repositioning

### Suncrest Village - Orlando, FL in progress

Case Study: Co-investment with an anchor tenant to rebuild an existing grocery store, upgrade the façade, and other improvements



Before



After – Opening Summer '22



# Acquisition Strategy





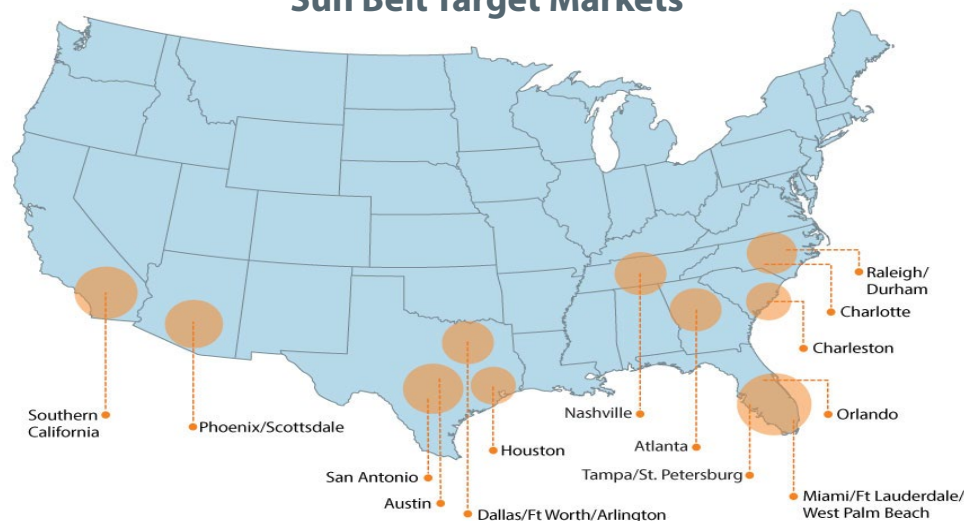
# Continue to Increase Sun Belt Ownership

**Opportunistically rotate out of non-Sun Belt markets (CO & DC) and redeploy capital into assets that are additive to IVT's operational presence**

- Q2 Dispositions
  - Centerplace of Greeley – Colorado
  - Cheyenne Meadows – Colorado
- Acquisition criteria:
  - Institutional quality, necessity-based retail
  - Thriving sub-markets
  - Strong demographic environments



## Sun Belt Target Markets





# Recent Sun Belt Market Acquisitions

## Purchasing necessity-based retail assets in the Sun Belt delivering stable cash flows



### Escarpment Village

**MSA: Austin, TX**

- Purchased 2022
- ABR PSF - \$21.15
- H-E-B anchored
- 100% leased occupancy
- 3-mile Avg. HH Income - \$141,700
- 3-mile Population – 73,900



### The Shops at Arbor Trails

**MSA: Austin, TX**

- Purchased 2022
- ABR PSF - \$13.58
- Costco & Whole Foods anchored
- 100% leased occupancy
- 3-mile Avg. HH Income - \$117,800
- 3-mile Population – 91,000



### Bay Landing

**MSA: Fort Myers, FL**

- Purchased 2022
- ABR PSF - \$10.06
- Fresh Market & HomeGoods anchored
- 100% leased occupancy
- 3-mile Avg. HH Income - \$108,400
- 3-mile Population – 49,200



# Institutional Joint Venture Partnership

## PGGM joint venture partnership demonstrates our ability to utilize capital sources and is a captive pipeline of low-risk acquisitions



- Institutional capital partnership with PGGM since 2013 (InvenTrust currently owns 55% of the JV portfolio)
- Portfolio is managed by InvenTrust's platform including: asset management, property management, leasing, and redevelopment
  - IVT recently acquired The Highlands of Flower Mound in Flower Mound, TX

JV Portfolio Overview				
Property	MSA	GLA <sup>1</sup>	ABR / SF <sup>2</sup>	Major Tenants <sup>3</sup>
Stone Ridge Market	San Antonio	219	\$23.35	<b>HEB Plus*</b> , Burlington Coat Factory, Petsmart
Bay Colony	Houston	416	\$16.19	<b>HEB</b> , Kohl's, Petco, The University of Texas Medical Branch, Walgreens
Blackhawk Town Center	Houston	127	\$13.93	<b>HEB</b> , Walgreens
Cyfair Town Center	Houston	433	\$15.80	<b>Kroger</b> , Cinemark USA, J.C. Penney
Stables Town Center	Houston	191	\$17.62	<b>Kroger</b> , Walgreens
<b>Total / Weighted Average</b>		<b>1,386</b>	<b>\$17.21</b>	



# Balance Sheet & 2022 Outlook





# Investment Grade Balance Sheet

## InvenTrust continues to diversify capital structure and manage our maturity schedule

### Balance Sheet Highlights<sup>1</sup>

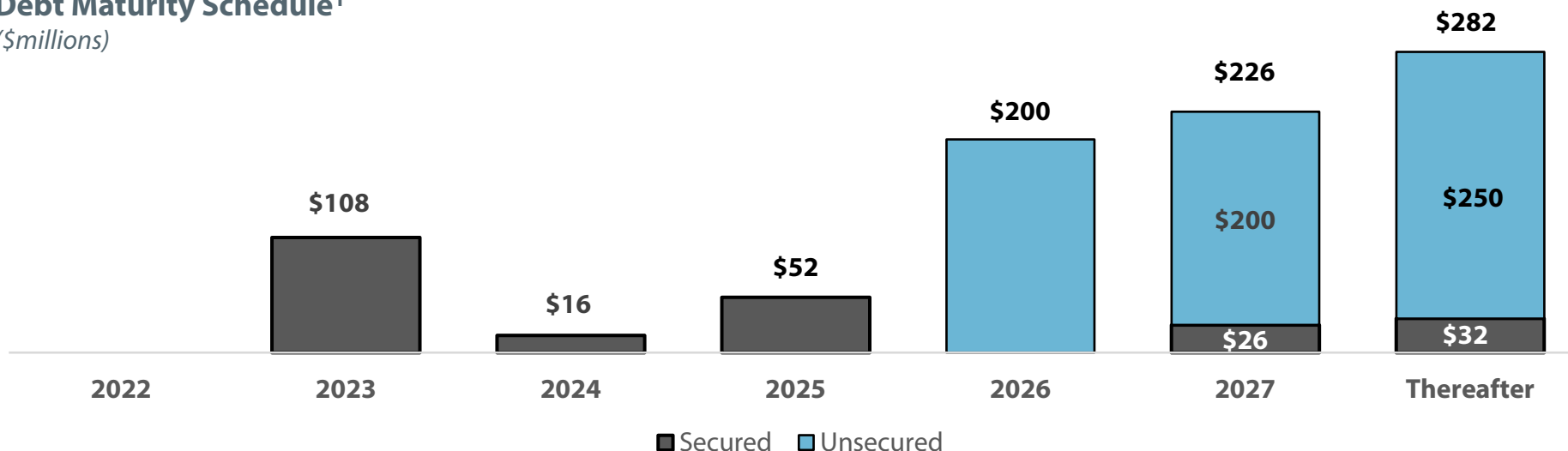
- Inaugural investment grade rating 'BBB-' with stable outlook from Fitch
- Over \$560M in liquidity
  - Liquidity includes \$210M of cash and \$350M remaining capacity on revolving credit facility
- Weighted average interest rate: 3.6%
- Weighted average maturity: 5.1 years <sup>2</sup>

### Completed a \$250 million private placement

- 7-year tranche for \$150 million and a 10-year tranche for \$100 million
- Combined, the weighted average maturity is approximately 8.2 years
- Weighted average fixed interest rate of 5.1%
- Use of proceeds include general corporate purposes, repayment of debt and future acquisitions.

### Debt Maturity Schedule<sup>1</sup>

(\$millions)



Note: Figures as of June 30, 2022 and reflect pro rata share of IAGM joint venture.

1) Pro forma for the \$250M private placement, which was funded on August 11, 2022 and used to pay down the \$143M draw on the line of credit

2) Excludes available extension options.

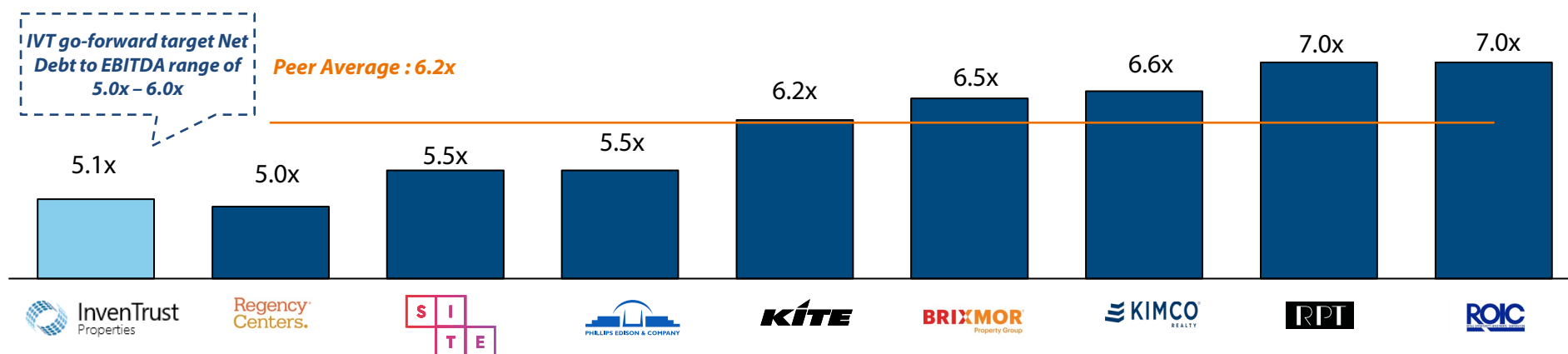


# Conservative and Prudent Leverage Profile

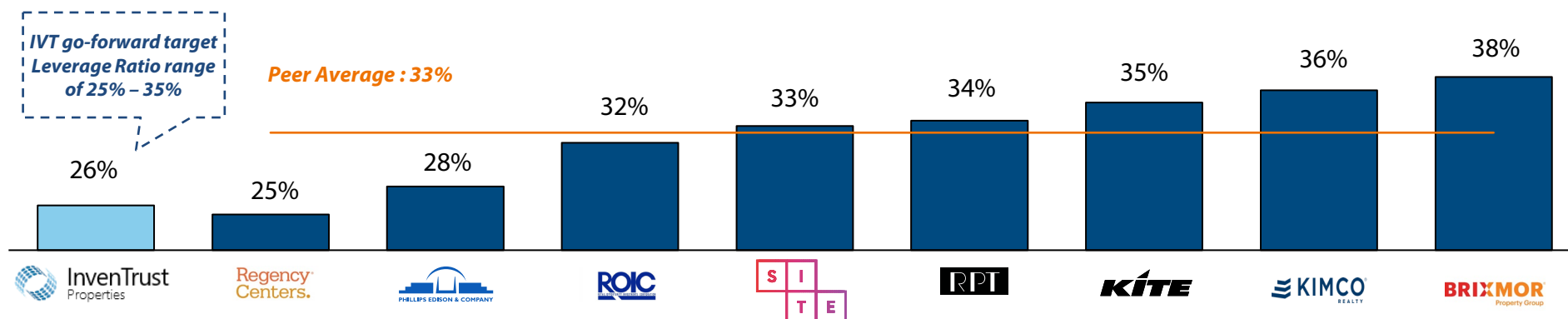
As we evaluate growth opportunities, InvenTrust will maintain our low leverage business model

## Net Debt-to-Adjusted EBITDA

(Trailing 12 months)



## Total Leverage Ratio (Debt + Preferred as % of Gross Assets)



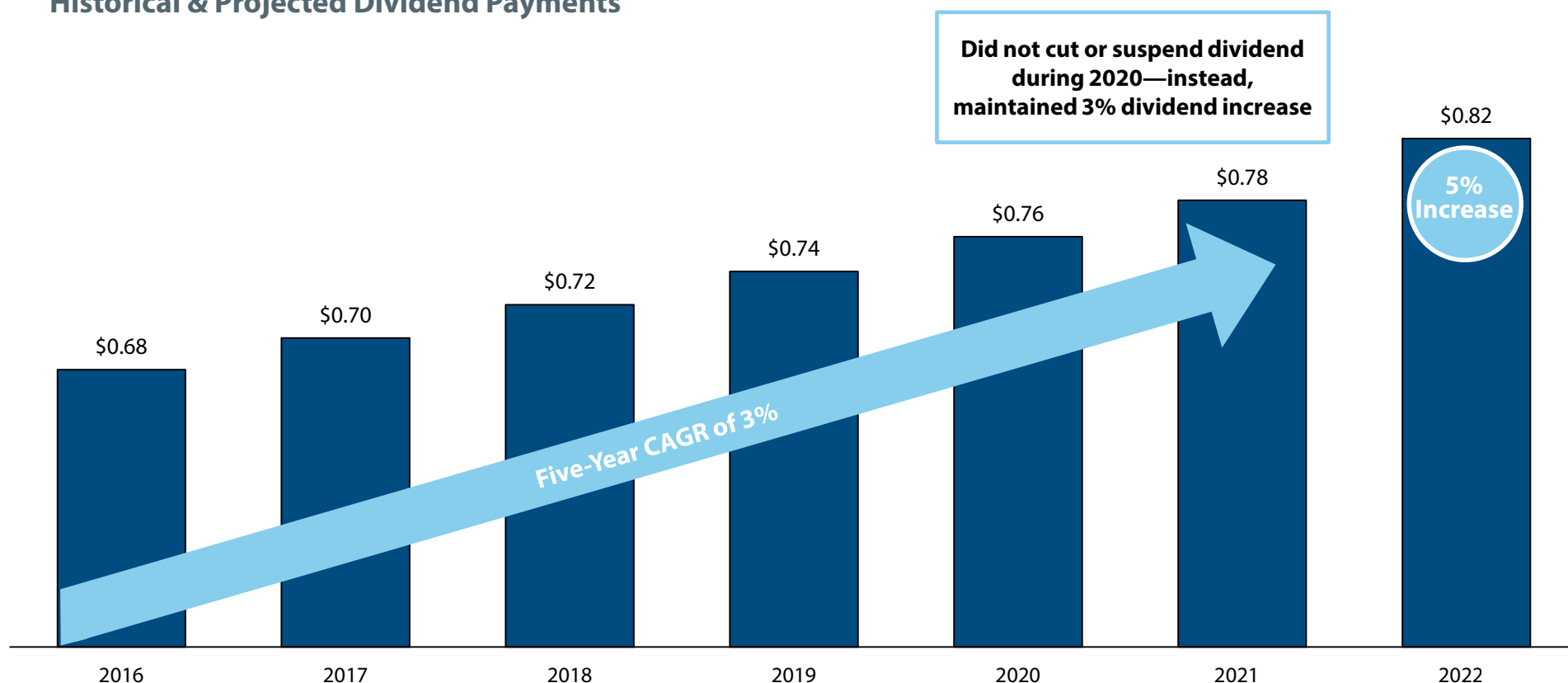


# Consistent Dividend Increases

Increased dividend payments over the last six years and during the pandemic with additional capacity to grow dividend further

- Aggregate dividends declared (as a % of Core FFO) = 48%<sup>1</sup>

## Historical & Projected Dividend Payments<sup>2</sup>





# 2022 Outlook and Guidance

## Growth Opportunities

**Contractual  
Rent Steps**



**New &  
Renewal  
Leasing  
Growth**



**Redevelopment**



**Acquisitions**



## 2022 OUTLOOK AND GUIDANCE<sup>1</sup>

<b>Net Income per diluted share<sup>2</sup></b>	<b>\$0.74 to \$0.78</b>
---	-------------------------

<b>NAREIT FFO per diluted share<sup>3</sup></b>	<b>\$1.61 to \$1.65</b>
---	-------------------------

<b>Core FFO per diluted share</b>	<b>\$1.52 to \$1.56</b> 9% to 11% YoY growth
-----------------------------------	--

<b>SPNOI Growth</b>	<b>4% to 5%</b>
---------------------	-----------------

1 – Net Income, NAREIT FFO, Core FFO and SPNOI guidance are inclusive of our expectation of prior period rent that is anticipated to be collected in 2022. Guidance includes the following assumptions \$24.5 to \$25.5 million of Net Interest Expense; \$32.8 to \$33.8 million of G&A Expense inclusive of costs associated with managing properties held in our joint venture; and +/- \$210 million of Net Investment Activity represents anticipated acquisitions less disposal activity for 2022

2 – Net Income per diluted share excludes potential gains and losses on asset sales, and any related GAAP adjustments resulting from these transactions.

3 – 2022 NAREIT FFO per diluted share Guidance:

- Excludes potential gains or losses on asset sales, and any related GAAP adjustments resulting from these transactions.
- Excludes any items that impact NAREIT FFO comparability, including loss on debt extinguishment, non-routine or one-time items or transaction expenses.
- Includes an expectation that some tenants will move from the cash basis of accounting to the accrual basis of accounting which can result in volatility in straight-line rental income adjustments.



# Environmental, Social, and Governance





# Corporate Responsibility Strategy

We believe we are a committed and trusted business partner that focuses on building strong relationships with all our stakeholders with an approach grounded in a set of core principles:

## Transparency

Openly connect with stakeholders by providing information and communications in a timely and understandable manner.

## Consistency

Engage proactively and maintain regular and consistent communication to provide continuity and meaningful engagement.

## Accountability

Inform stakeholders of InvenTrust's performance and strategic execution.

### KEY STAKEHOLDER COMMITMENTS



## Employees

We strive to create a corporate culture that is inclusive and empowers our employees to act like owners by creating a collaborative and autonomous environment. We seek to attract and retain diverse and talented professionals by investing in our people through industry-leading benefits, personal and professional development, and work-life balance.



## Tenants

InvenTrust brings deep real estate and retail operational experience to our relationships with tenants. Our trusted, local operational teams bring responsiveness, marketing ideas, business-related solutions and other resources to our wide range of tenants.



## Communities

InvenTrust's properties are the backbone of the communities we serve by providing essential products and services. We also engage with our communities through volunteering, sponsoring property-level events, running social media campaigns, and marketing events.



## Vendors

Our vendors help facilitate the actions needed to manage and run safe, sustainable, and attractive shopping centers. Our relationships with those that complete work on our properties are critical to our successful operations.



## Shareholders

Our simple and focused strategy provides our shareholders with sustainable long-term cash flow growth, while maintaining strong corporate governance and transparency.

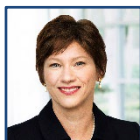




# Strong & Experienced Board of Directors

## InvenTrust has set a goal to achieve 30% Board diversity

### PAULA J. SABAN



#### Chairperson since 2017, Director since 2004

Compensation – M

- + Former Senior Vice President and Private Client Manager at Bank of America
- + Over 25 years of financial services and banking experience

### SCOTT A NELSON



#### Director since 2016

Compensation – M

- + Principal & Founder of SAN Prop Advisors, a real estate advisory firm
- + Former Senior Vice President at Target Corp., overseeing various real estate groups
- + Former Director of Real Estate at Mervyn's

### STUART AITKEN



#### Director since 2017

Audit - M; Nominating & Corporate Governance - C

- + Chief Merchant and Marketing Officer at The Kroger Co.
- + Former Group Vice President of The Kroger Co. and CEO of 84.51°, a data analytics firm
- + Former CEO of dunhumbyUSA and EVP & CMO of Michael's Stores

### THOMAS F. GLAVIN



#### Director since 2007

Audit - C, FE; Nominating & Corporate Governance – M

- + Owner of Thomas F. Glavin & Associates, Inc., a certified public accounting firm
- + Former partner at Gateway Homes, senior manager at Touche Ross & Co., and internal auditor at Vavrus & Associates

### JULIAN E. WHITEHURST



#### Director since 2016

Compensation – C

- + Former CEO and President of National Retail Properties, Inc.
- + Previously served as COO of National Retail Properties, Inc. from 2004 to 2017
- + Practiced business and real estate law for 20 years at Lowndes, Drosdick, Doster, Kantor & Reed

### AMANDA BLACK



#### Director since 2018

Audit – M, FE; Compensation – M

- + Chief Investment Officer of JLP Asset Management
- + Former Senior Vice President & Portfolio Manager at Ascent Investment Advisors
- + Over 20 years of experience in real estate investment

## BOARD EXPERIENCE

4/8

Current or Former C-Suite

4/8

Real Estate

5/8

Investment or Financial

5/8

Retail

88%

Independent

25%

Female

58

Average Age

8 years

Average Tenure

### MICHAEL A. STEIN



#### Director since 2016

Audit - M; Nominating & Corporate Governance - M

- + Former Senior Vice President & CFO of ICOS Corp., a bio tech company acquired by Eli Lilly
- + Former EVP & CFO of Nordstrom, Inc. as well as EVP and CFO of Marriott International, Inc., and former Partner at Arthur Andersen LLP

### DANIEL J. (DJ) BUSCH

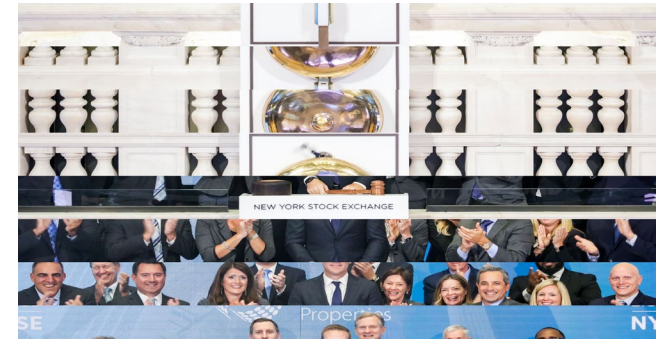


#### President, CEO, & Director since 2021

- + Currently serving as President and CEO of InvenTrust Properties Corp.
- + Previously served as EVP, CFO, and Treasurer since 2019
- + Former Managing Director, Retail at Green Street Advisors



## InvenTrust is dedicated to reporting our ESG practices with transparency and disclosure



### Environmental

- InvenTrust recognizes our environmental responsibility and opportunity to add long-term value to our properties as well as reduce our impact on the environment
- IVT was awarded the Green Lease Leader, Silver Level Recognition in 2022
- Created a Tenant & Community Sustainability Guide that lists suggested practices to help increase our tenants' efforts to be better stewards of the environment

### Social

- IVT invests in its employees through tuition reimbursement, continuing education and training, superior benefits, and work-life balance initiatives
- We seek to attract and retain diverse and talented professionals to drive our business forward
- Ongoing health and wellness programs – “Live Well, Be Well” motto
- Paid time off for IVT-sponsored community support projects

### Governance

- IVT places a strong emphasis on its governance policies and practices including a robust internal control environment, compensation, and shareholder rights
- In 2017, IVT appointed Paula Saban, its first female Board Chairperson
- We have a robust investor engagement program led by our Investor Relations team and the Corporate Secretary's office





# Appendix





# Non-GAAP Measures and Definition of Terms

## **General**

In addition to measures prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP" measures), this presentation contains and refers to certain non-GAAP measures. We do not consider our non-GAAP measures to be alternatives to measures required in accordance with GAAP. Certain non-GAAP measures should not be viewed as an alternative measure of our financial performance as they may not reflect the operations of our entire portfolio, and they may not reflect the impact of general and administrative expenses, depreciation and amortization, interest expense, other income (expense), or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties that could materially impact our results from operations. Additionally, certain non-GAAP measures should not be considered as an indication of our liquidity, nor as an indication of funds available to cover our cash needs, including our ability to fund distributions, and may not be a useful measure of the impact of long-term operating performance on value if we do not continue to operate our business in the manner currently contemplated. Accordingly, non-GAAP measures should be reviewed in connection with other GAAP measurements and should not be viewed as more prominent measures of performance than net income (loss) or cash flows from operations prepared in accordance with GAAP. Other REITs may use different methodologies for calculating similar non-GAAP measures, and accordingly, our non-GAAP measures may not be comparable to other REITs.

## **NOI**

NOI excludes general and administrative expenses, depreciation and amortization, provision for asset impairment, other income and expense, net, gains (losses) from sales of properties, gains (losses) on extinguishment of debt, interest expense, net, equity in earnings (losses) from unconsolidated entities, lease termination income and expense, and GAAP rent adjustments (such as straight-line rent, above/ below market lease amortization and amortization of lease incentives).

## **EBITDA**

Our non-GAAP measure of Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA) is net income (or loss) in accordance with GAAP, plus federal and state tax expense, interest expense, and depreciation and amortization. Adjustments for our unconsolidated joint venture are calculated to reflect our proportionate share of the joint venture's EBITDA on the same basis.

## **Adjusted EBITDA**

Our non-GAAP measure of Adjusted EBITDA excludes gains (or losses) resulting from debt extinguishments, transaction expenses, straight-line rent adjustments, amortization of above and below market leases and lease inducements, and other unique revenue and expense items which some may consider not pertinent to measuring a particular company's on-going operating performance. Adjustments for our unconsolidated joint venture is calculated to reflect our proportionate share of the joint venture's Adjusted EBITDA on the same basis.

## **NAREIT Funds From Operations (FFO) and Core FFO**

Our non-GAAP measure of NAREIT Funds from Operations ("NAREIT FFO"), based on the National Association of Real Estate Investment Trusts ("NAREIT") definition, is net income (or loss) in accordance with GAAP, excluding gains (or losses) resulting from dispositions of properties, plus depreciation and amortization and impairment charges on depreciable real property. Adjustments for our unconsolidated joint venture is calculated to reflect our proportionate share of the joint venture's NAREIT FFO on the same basis. Core Funds From Operations ("Core FFO") is an additional supplemental non-GAAP financial measure of our operating performance. In particular, Core FFO provides an additional measure to compare the operating performance of different REITs without having to account for certain remaining amortization assumptions within NAREIT FFO and other unique revenue and expense items which some may consider not pertinent to measuring a particular company's on-going operating performance.

## **Pro Rata**

Where appropriate, the Company has included the results from its ownership share of its joint venture properties when combined with the Company's wholly-owned properties, defined as "Pro Rata," with the exception of property count and number of leases.

## **Same Property**

Information provided on a same property basis includes the results of properties that were owned and operated for the entirety of both periods presented.



# Reconciliation of Non-GAAP Measures

## Pro Rata Same Property NOI

	Three Months Ended June 30		Six Months Ended June 30	
	2022	2021	2022	2021
Net income	\$ 41,921	\$ 1,499	\$ 51,422	\$ 1,399
Adjustments to reconcile to non-GAAP metrics:				
Other income and expense, net	(207)	(32)	(155)	163
Equity in earnings of unconsolidated entities	(716)	(775)	(3,432)	(1,395)
Interest expense, net	5,631	3,972	10,440	7,957
Loss on extinguishment of debt	—	—	96	—
Gain on sale of investment properties, net	(36,856)	(361)	(36,856)	(880)
Depreciation and amortization	24,205	21,995	47,034	43,682
General and administrative	8,116	9,910	16,003	20,261
Other fee income	(640)	(894)	(1,394)	(1,907)
Adjustments to NOI (a)	(2,422)	(1,968)	(6,294)	(3,849)
NOI	39,032	33,346	76,864	65,431
NOI from other investment properties	(4,397)	(1,066)	(7,370)	(2,076)
Same Property NOI	34,635	32,280	69,494	63,355
IAGM Same Property NOI at share	2,682	2,382	5,292	4,705
Pro Rata Same Property NOI	\$ 37,317	\$ 34,662	\$ 74,786	\$ 68,060

(a) Adjustments to NOI include termination fee income and expense and GAAP rent adjustments.

Note: Pro rata, in thousands.



# Reconciliation of Non-GAAP Measures

## EBITDA and Adjusted EBITDA

	Three Months Ended June 30		Six Months Ended June 30	
	2022	2021	2022	2021
Net income	\$ 41,921	\$ 1,499	\$ 51,422	\$ 1,399
Interest expense (a)	6,125	4,780	11,572	9,695
Income tax expense (a)	109	102	215	201
Depreciation and amortization (a)	25,590	24,081	50,017	47,838
EBITDA	73,745	30,462	113,226	59,133
Adjustments to reconcile to Adjusted EBITDA (a)				
Gain on sale of investment properties, net	(36,856)	(361)	(38,919)	(880)
Loss on debt extinguishment	50	—	207	8
Non-operating income and expense, net (b)	(550)	(71)	(620)	125
Other leasing adjustments (c)	(2,252)	(1,716)	(5,902)	(3,386)
Adjusted EBITDA	<u>\$ 34,137</u>	<u>\$ 28,314</u>	<u>\$ 67,992</u>	<u>\$ 55,000</u>

(a) Includes our consolidated entities and our pro-rata share of our JV.

(b) Non-operating income and expense, net, includes other items which are not pertinent to measuring ongoing operating performance, such as miscellaneous and settlement income.

(c) Other leasing adjustments includes amortization of above and below market leases and straight-line rent adjustments.

Note: Pro rata, in thousands.



# Reconciliation of Non-GAAP Measures

## NAREIT FFO and Core FFO

	Three Months Ended June 30		Six Months Ended June 30	
	2022	2021	2022	2021
Net income	\$ 41,921	\$ 1,499	\$ 51,422	\$ 1,399
Depreciation and amortization related to investment properties	23,996	21,774	46,618	43,221
Gain on sale of investment properties, net	(36,856)	(361)	(36,856)	(880)
Unconsolidated joint venture adjustments (a)	1,385	2,086	920	4,156
NAREIT FFO Applicable to Common Shares and Dilutive Securities	30,446	24,998	62,104	47,896
Amortization of above and below-market leases and lease inducements, net	(1,062)	(1,143)	(3,609)	(2,385)
Straight-line rent adjustments, net	(1,211)	(653)	(2,368)	(1,170)
Adjusting items, net (b)	524	539	1,397	1,358
Unconsolidated joint venture adjusting items, net (c)	(66)	146	128	306
Core FFO Applicable to Common Shares and Dilutive Securities	\$ 28,631	\$ 23,887	\$ 57,652	\$ 46,005
Weighted average common shares outstanding - basic	67,413,049	71,943,542	67,384,044	71,970,945
Dilutive effect of unvested restricted shares (d)	137,797	92,804	193,480	53,528
Weighted average common shares outstanding - diluted	67,550,846	72,036,346	67,577,524	72,024,473
NAREIT FFO Applicable to Common Shares and Dilutive Securities per share	\$ 0.45	\$ 0.35	\$ 0.92	\$ 0.66
Core FFO Applicable to Common Shares and Dilutive Securities per share	\$ 0.42	\$ 0.33	\$ 0.85	\$ 0.64

- (a) Represents our share of depreciation, amortization and gain on sale related to investment properties held in IAGM.
- (b) Adjusting items, net, are primarily loss on extinguishment of debt, amortization of debt discounts and financing costs, depreciation and amortization of corporate assets, and non-operating income and expenses, net, which includes items which are not pertinent to measuring on-going operating performance, such as miscellaneous and settlement income.
- (c) Represents our share of amortization of above and below-market leases and lease inducements, net, straight line rent adjustments, net and adjusting items, net related to IAGM.
- (d) For purposes of calculating non-GAAP per share metrics, the same denominator is used as that which would be used in calculating diluted earnings per share in accordance with GAAP.

Note: In thousands, except share information.



**Corporate Office**

3025 Highland Parkway Suite 350  
Downers Grove, IL 60515

**Investor Relations**

630-570-0605  
[InvestorRelations@InvenTrustProperties.com](mailto:InvestorRelations@InvenTrustProperties.com)

**Transfer Agent**

Computershare  
855.377.0510