

# Investor Presentation November 2021

Essential Retail. Smart Locations.®



# **Introductory Notes**

#### **Cautionary Note About Forward-Looking Statements**

This document has been prepared by InvenTrust Properties Corp. (the "Company," "IVT" or "InvenTrust") solely for informational purposes. This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not historical, including statements regarding management's intentions, beliefs, expectations, representations, plans or predictions of the future and are typically identified by words such as "may," "could," "expect," "intend," "plan," "seek," "anticipate," "believe," "estimate," "predicti," "projections," "guidance," "outlook," "continue," "likely," "will," "should," "would" and variations of these terms and similar expressions, or the negative of these terms or similar expressions. Such forward-looking statements are necessarily based upon estimates and assumptions that, while considered reasonable by us and our management, are inherently uncertain. The following factors, among others, could cause actual results and financial position and timing of certain events to differ materially from those described in the forward-looking statements: the effects and duration of the COVID-19 pandemic; interest rate movements; local, regional, national and global economic performance; competitive factors; the impact of ecommerce on the retail industry; future retailer store closings; retailer consolidation; retailers reducing store size; retailer bankruptcies; government policy changes; and any material market changes and trends that could affect the Company's business strategy. For further discussion of factors that could materially affect the outcome of our forward-looking statements and our future results and financial condition, see the Risk Factors included in InvenTrust's most recent Annual Report on Form 10-K, as updated by any subsequent Quarterly Report on Form 10-Q, in each case as filed with the SEC. InvenTrust intends that such forward-looking statements be subject to the safe harbors created by

#### **Non-GAAP Measures**

This presentation contains non-GAAP financial measures such as NOI, EBITDA, Adjusted EBITDA, FFO, and Core FFO. These measures are not prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") and have important limitations as analytical tools. Non-GAAP financial measures are supplemental, should only be used in conjunction with results presented in accordance with GAAP and should not be considered in isolation or as a substitute for such GAAP results. Reconciliations of our non-GAAP measures to the most directly comparable GAAP financial measures, together with definitions of the non-GAAP measures used in this presentation, are included in the appendix of this presentation.

#### **Joint Venture Partnership**

The Company owns a 55% interest in IAGM Retail Fund I, LLC ("IAGM" or "JV"), a joint venture partnership between the Company and PGGM Private Real Estate Fund ("PGGM"). IAGM was formed on April 17, 2013 for the purpose of acquiring, owning, managing, supervising and disposing of retail properties and sharing in the profits and losses from those retail properties and their activities. IAGM is the Company's sole joint venture and is unconsolidated. Throughout this investor presentation disclosure, where indicated as "pro rata" the Company has included the results from its share of its JV properties when combined with the Company's wholly-owned properties, with the exception of property count.

#### **Trademarks**

The companies depicted in the photographs herein, or any third-party trademarks, including names, logos and brands, referenced by the Company in this presentation, are the property of their respective owners. All references to third-party trademarks are for identification purposes only and nothing herein shall be considered to be an endorsement, authorization or approval of InvenTrust Properties Corp. by the companies. Further, none of these companies are affiliated with the Company in any manner.

#### New York Stock Exchange Listing

On October 12, 2021, the Company's common stock began trading on the New York Stock Exchange under the ticker symbol "IVT".

#### Important Information regarding the Tender Offer

The information in this investor presentation regarding the tender offer is for informational purposes only and is neither an offer to buy nor the solicitation of an offer to sell any securities of the Company. The full details of the tender offer, including complete instructions on how to tender shares, are included in the offer to purchase, the letter of transmittal, and other related materials, which we have distributed to stockholders and have filed with the SEC. Stockholders may obtain free copies of the offer to purchase, the letter of transmittal, and other related materials that the Company has filed with the SEC on the SEC's website at www.sec.gov or by calling Georgeson LLC, the information agent for the tender offer at (888) 877-5360 (toll free).





## Portfolio Highlights

63

RETAIL PROPERTIES

10.6M

TOTAL GLA 1

168K

**AVG. CENTER SIZE** 

77

AVG. TAP SCORE (PEER AVERAGE = 68)<sup>2</sup>

90%

SUN BELT<sup>3</sup>

85%

GROCERY-ANCHORED 3,4

93.5%

LEASED OCCUPANCY

\$18.44

ABR PER SF 5

## Financial Highlights <sup>6</sup>

3.6X

NET DEBT-TO-ADJUSTED EBITDA 17%

NET LEVERAGE RATIO 7

\$500M+

**TOTAL LIQUIDITY** 

- 1) Reflects GLA at 100% share; 9.7M GLA at pro rata share.
- 2) Peers include BRX, KIM, KRG, PECO, REG, ROIC, RPT, and SITC.
- Reflects YTD pro rata NOI of properties owned as of September 30, 2021.
- 4) NOI percentages include shadow-anchored grocery store tenants. Walmart, Target, and warehouse clubs are considered grocers, regardless of whether the box is owned by IVT or shadow anchored
- IVT or shadow anchored.

  Represents pro rata ABR per SF as of September 30, 2021, including ground and excluding specialty leases. Excluding ground rent, pro rata ABR per SF is \$19.43 as of
- 6) Reflects balance sheet metrics as of September 30, 2021.
- 7) Reflects net debt to real estate assets, before depreciation.

September 30, 2021.



# Simple & Focused Business Plan

### **Strong Balance Sheet**

Ample liquidity, combined with sector-low leverage, provide unmatched strategic flexibility

### **Favorable Demographics**

Continue to curate a Sun Beltfocused portfolio to capitalize on attractive demographic trends

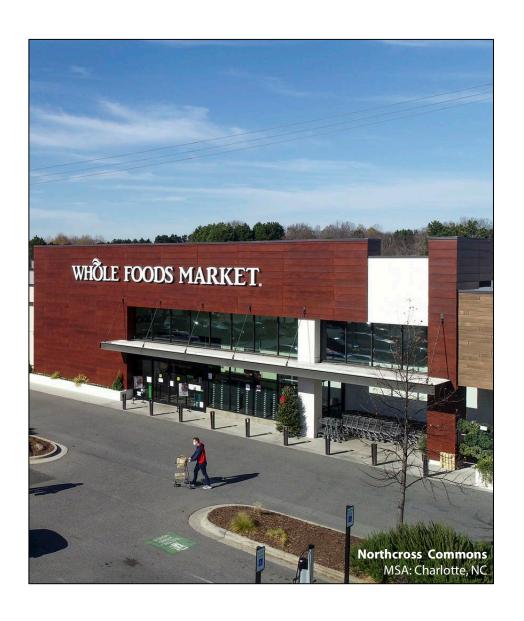


### **Organic / External Growth**

Local expertise and prudent acquisitions team enables both organic and external growth

### **Cash Flow Stability**

Prioritize grocery-anchored properties as well as essential retail tenants to drive recurring foot traffic





# Essential Retail. Smart Locations.®



- √ 90% of NOI derived from Sun Belt markets, 1st among peers
- ✓ Attractive demographic trends with 3-mile avg. population and HHI growth set to outpace peers
- ✓ Durable cash flow providing stability and potential for long-term growth



- **√** 85% of NOI derived from centers with a grocery presence, 3<sup>rd</sup> highest among peers
- Essential retail assets with higher comparative post-COVID foot traffic relative to peers
- ✓ COVID-affected rent collections of ~95% during 2020, the 2<sup>nd</sup> highest among peers <sup>1</sup>

## **Trusted Local Operator**

- ✓ Operational teams within 2 hours of 90% of assets with strong tenant relationships
- ✓ Seven field offices bringing robust market knowledge to the Company
- ✓ Deep real estate expertise and strong reputation with market participants

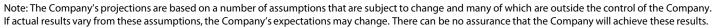
### **Strong, Flexible Balance Sheet With Ample Liquidity**

- ✓ Sector-low leverage of 3.6x enables self-funded internal and external growth strategy <sup>2</sup>
- ✓ Prudent and flexible capital structure with limited near-term debt maturities
- ✓ Did not cut or suspend dividend in 2020; increased dividend twice in 2021

### **Corporate Responsibility and Governance**

- ✓ SEC registrant since 2005 and self-managed since 2014
- ✓ Global Real Estate Sustainability Benchmark (GRESB) participant since 2013
- ✓ Board of Directors: 22% are female and 78% are independent



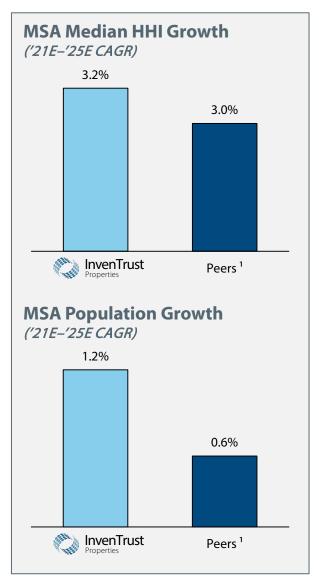


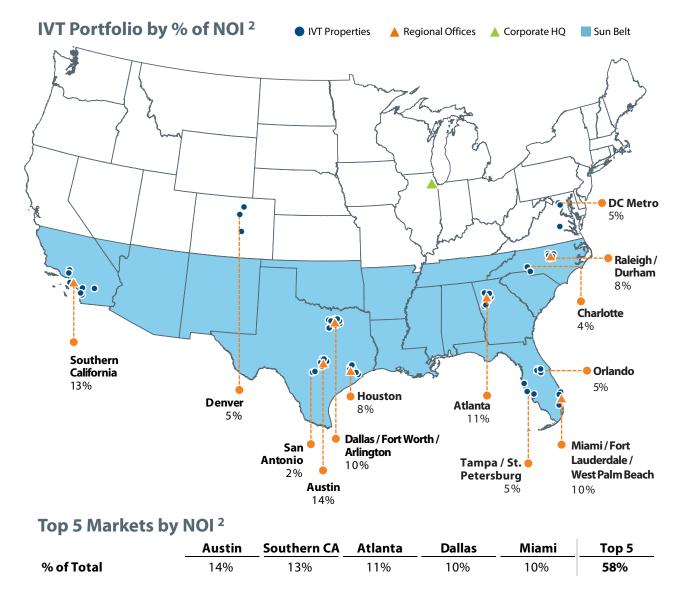
- 1) Represents the average of 2Q20 4Q20 rent collections.
  - Reflects trailing 12 months net debt-to-adjusted EBITDA as of September 30, 2021.



# Sun Belt Focused: Near-Term Income Stability, Long-Term Value

# Migration of people & jobs to Sun Belt markets is expected to accelerate the long-term growth potential for IVT centers



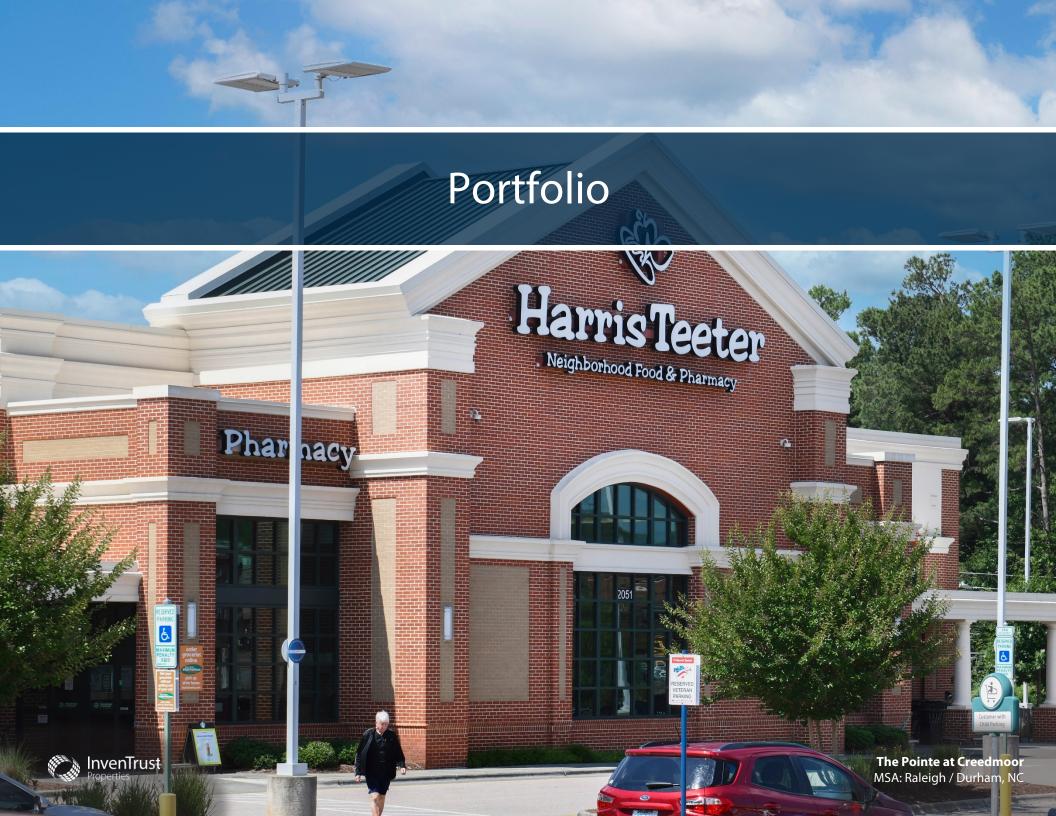




Source: Green Street.

Note: The Company's projections are based on a number of assumptions that are subject to change and many of which are outside the control of the Company. If actual results vary from these assumptions, the Company's expectations may change. There can be no assurance that the Company will achieve these results.

- 1) Peers include BRX, KIM, KRG, PECO, REG, ROIC, RPT, and SITC.
- 2) Reflects YTD pro rata NOI of properties owned as of September 30, 2021.



# Our Differentiated Portfolio

1

High Growth
Sun Belt
Demographics

### Focused on Sun Belt with favorable demographic trends

- Strategically focused in high growth markets predominantly across the Sun Belt
- Growth dynamics supported by highly-educated workforces comparable to those of coastal cities
- Low cost of living environments and favorable homebuilding outlooks further in-migration trends
- Product mix focused on necessity-based retail to meet consumer shift toward essentialism

2

Strategically Located in Rising STEM Markets

### 38% of InvenTrust's ABR is in the top 6 STEM markets <sup>1</sup>

- STEM-based companies seeking a business-friendly environment have a presence in markets we serve (e.g. Amazon, Apple, Dell, Facebook, Google, Samsung, and Tesla in Austin, TX – our #1 market by NOI)
- Local infrastructure and adjacency to institutions of higher education support growth of tech presence
- STEM-based professions add to portfolio resiliency and potential for increased HHI growth

3

Customer-Focused Essential Retail

### Enhancing value by focusing on essential retail and the customer experience

- Outsized presence of grocers and other necessity-based tenants drive portfolio quality and resiliency
- Tenant collaboration to adapt and embrace brick & mortar as a last mile delivery solution
- New fulfillment methods such as curbside pickup create high-touch customer connections
- Small-format, localized centers enable use of outdoor common areas as a placemaking tool

# Portfolio Curation Parameters

Large, Growing Workforce

High Educational-Attainment

Low Cost of Living

**Business-Friendly** 

Grocery-Anchored / Necessity-Based Centers

Above-Average Retail Sales Growth Forecast

Superior Same Property NOI Growth Rate





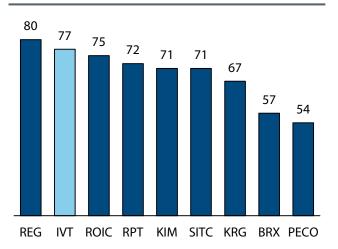


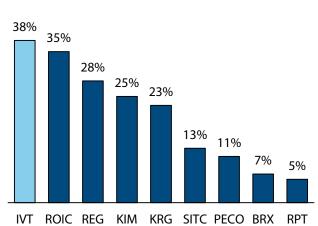


# **Attractive Portfolio Demographics**

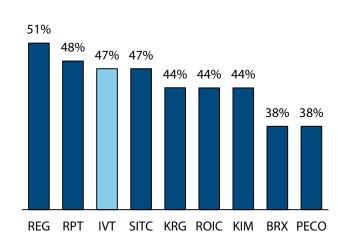
### Strong and growing trade areas are expected to lead to market rent growth

### Strong and growing trade areas are expected to lead to market rent growth





Top 6 STEM Markets (% of ABR) <sup>2</sup>

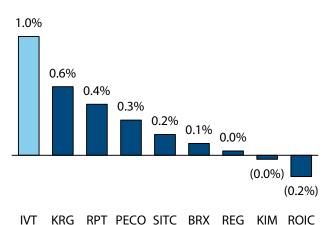


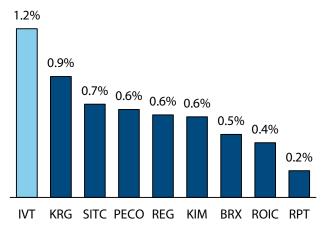
3-Mile Educational Attainment

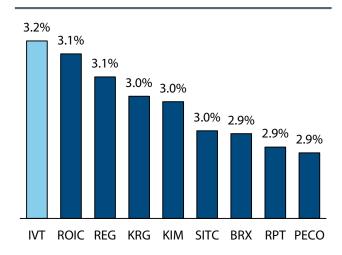
Net Migration of Adjusted Gross Income <sup>3</sup>

MSA Population Growth ('21E-'25E CAGR)

MSA Median HHI Growth ('21E-'25E CAGR)







Source: Green Street, public filings, IRS, and Scan/US.

Note: The Company's projections are based on a number of assumptions that are subject to change and many of which are outside the control of the Company. If actual results vary from these assumptions, the Company's expectations may change. There can be no assurance that the Company will achieve these results.

- 1) Reflects 2Q21 figures for peers. Trade Area Power ("TAP") Scores are a Green Street derived metric that measures the strength of demand in the trade area surrounding a property by combining various demographic factors, including income, population density, education, and cost of living into one score ranging from 0 to 100.
- 2) Reflects IVT as of September 30, 2021 and peers as of June 30, 2021; ABR estimated for peers based on 2Q21 fillings. Top 6 STEM markets, in descending order: Seattle, D.C., San Francisco, Austin, Raleigh, and Atlanta.
- Reflects ABR-weighted average of each company's exposure to county-level migration rates based on 2018 and 2019 data.



TAP Score 1

# Portfolio Composition

# 85% grocery-anchored with 64% coming from smaller format neighborhood and community centers



### **Neighborhood Center**

Trade Area 1 – 3 miles

- 35 properties
- 3.6M GLA <sup>1</sup>
- 101K average SF per property
- Average TAP score of 75
- 38% of NOI<sup>2</sup>
- \$18.95 ABR<sup>3</sup>

### **Community Center**

Trade Area 3 – 5 miles

- 13 properties
- 2.8M GLA <sup>1</sup>
- 217K average SF per property
- Average TAP score of 80
- 26% of NOI<sup>2</sup>
- \$20.06 ABR <sup>3</sup>





#### **Power Center w/ Grocer**

Trade Area 5 – 10 miles

- 10 properties
- 2.6M GLA <sup>1</sup>
- 260K average SF per property
- Average TAP score of 73
- 21% of NOI <sup>2</sup>
- \$16.50 ABR <sup>3</sup>

#### **Power Center w/o Grocer**

Trade Area 5 – 10 miles

- 5 properties
- 1.6M GLA <sup>1</sup>
- 317K average SF per property
- Average TAP score of 84
- 15% of NOI<sup>2</sup>
- \$17.90 ABR<sup>3</sup>





Note: As of September 30, 2021.

- 1) Represents GLA at 100% share. At pro rata share, portfolio includes 3.4M GLA of Neighborhood Centers, 2.4M GLA of Community Centers, 2.4M GLA of Power Centers w/ Grocers, and 1.5M GLA of Power Centers w/o Grocers.
- 2) Represents YTD pro rata NOI of properties owned as of September 30, 2021.
- Represents pro rata ABR per SF as of September 30, 2021, including ground and excluding specialty leases.

# **Essential Retail Portfolio Composition**

# Half of our top 10 tenants are grocers, which creates robust leasing demand

Top 10 Tenants					
		# of			
_#_	Tenant	Leases	% of ABR		
1	Kroger	15 <sup>1</sup>	5.3%		
2	Publix <sub>®</sub>	16 ²	4.0%		
3	Albertsons <sup>®</sup>	8 <sup>1</sup>	3.0%		
4	THE TIX COMPANIES, INC.	12	2.6%		
5	PETSMART	8	1.6%		
6	BEST BUY_	5	1.5%		
7	BED BATH & BEYOND	8	1.5%		
8	H-E-B	3	1.5%		
9	ROSS DRESS FOR LESS®	7	1.3%		
10	WHÔLE FOODS <sub>0</sub>	4	1.2%		
Тор	10 Total	86	23.5%		



Grocer Tenant

Note: Figures as of September 30, 2021.

- ) Includes one gas station.
- Includes three Publix liquor locations.

# Daily needs-focused tenants provided resiliency throughout the pandemic

% of ARR

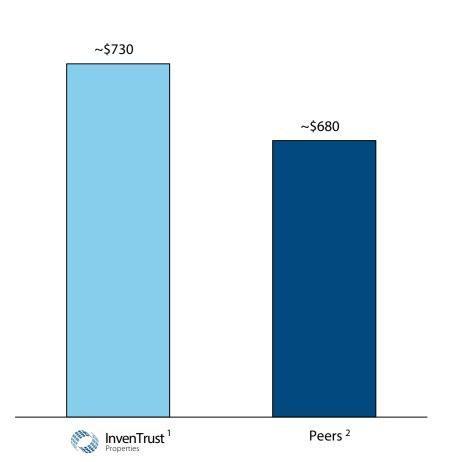
	% of ABI
Essential Retail	43.4%
Grocery / Drug	20.0%
Medical	7.9%
Banks	4.5%
Office / Communications	4.49
Pet Supplies	3.49
Other Essential Retail / Services	2.39
Hardware / Auto	0.99
Restaurants	19.7%
Quick Service	11.39
Full Service	8.49
Other Retail / Services	36.9%
Soft Goods	18.29
Personal Services	11.59
Fitness	3.09
Entertainment	0.79
Other	3.59
Total	100.0%

# Top Grocers Generate a Stable Income Stream

## High productivity grocers drive traffic that benefits small shop tenants & leasing activity

**Average Grocer Sales** 

(\$ per SF)







# Positive Leasing Momentum

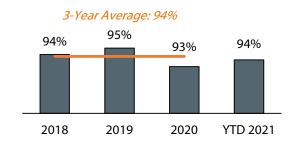
### **Strong leasing momentum throughout 2021**

### **Executed Leases** <sup>1</sup>

(Thousands of SF)

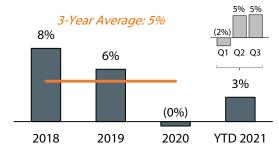


### **Historical Leased Occupancy** <sup>1</sup>



### Comparable Re-Leasing Spread <sup>1</sup>

(Blended)



### **3Q21 Leasing Overview**

- Strong leasing momentum in 3Q21:
  - 79 leases executed in 3Q21
  - Leased GLA expiring in 2022 reduced from 1.1M SF in 2Q21 to 0.6M SF in 3Q21
- Expanded mix of retailers across the portfolio including grocers, essential retail and other retail / services

### **Select Leases Executed in 2021**





# Redevelopment: Infusing Capital to Enhance the Consumer Experience

### Modest and disciplined capital focused on retenanting, revitalization, and anchor repositioning

### **Redevelopment investment benchmarks:**

- · No large mixed use funding commitments
- · Limited construction delivery and cycle risk
- Near-term return horizon

Dro	jects	incl	uda
LIO	Jects	IIICI	uue.

- Façade renovations
- Anchor space optimization
- Outparcel development

Est. Spend on Redevelopment Projects <sup>1</sup>					
Year Estimated Spend					
2021E	\$6M				
2022E	\$7M				
2023E+	\$10M - \$15M (illustrative opportunity range)				

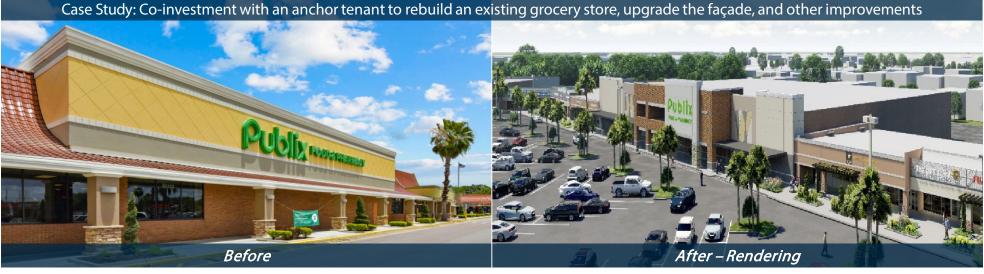
16

Active & Potential Redevelopment Projects <sup>2</sup>

7% - 10%

Estimated Incremental Yield on Cost

### Suncrest Village, Orlando, FL





Note: The Company's estimates are based on a number of assumptions that are subject to change and many of which are outside the control of the Company. If actual results vary from these assumptions, the Company's expectations may change. There can be no assurance that the Company will achieve these results.

- 1) At pro rata share as of September 30, 2021.
- 2) Reflects three active redevelopment projects and thirteen potential redevelopment projects.

# **Balance Sheet & Growth Potential**



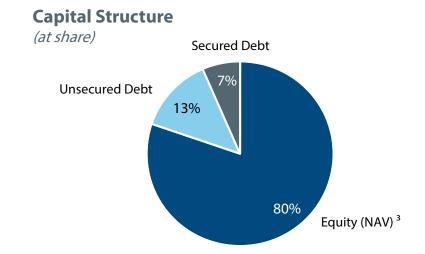
# Flexible & Conservative Capital Structure

### InvenTrust primed for growth with sector-leading balance sheet

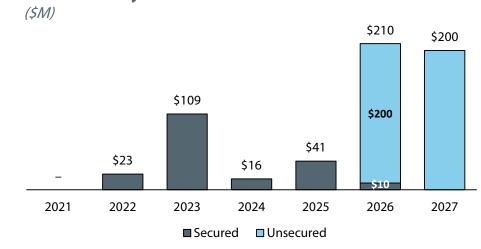
### **Balance Sheet Highlights**

- Balance sheet with investment grade-like characteristics
- Over \$500M liquidity
  - Liquidity includes \$160M+ of cash and \$350M remaining capacity on revolving credit facility
- Below 20% net leverage with no near-term unsecured maturities
- Debt composition of 81% fixed rate / 19% floating rate
- Weighted average interest rate: 2.7%
- Weighted average maturity: 4.3 years <sup>1</sup>

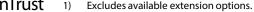
Ke	y Leverage Metri	cs
Leverage Ratio Metric	As of 9/30/2021	Stabilized Long-Term Debt Policy
Net Debt-to- Adjusted EBITDA	3.6x	5.0x - 6.0x
Net Leverage <sup>2</sup>	17%	25% - 35%



### **Debt Maturity Schedule**



Note: Figures as of September 30, 2021 and reflect pro rata share of PGGM joint venture. The Company's guidance is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. If actual results vary from these assumptions, the Company's expectations may change. There can be no assurance that the Company will achieve these results.



- 2) Reflects net debt to real estate assets, before depreciation.
- Equity (NAV) represents the Green Street estimated Net Asset Value of the Company as of October 13, 2021 and includes subsequent events. Includes \$100M of cash for a modified "Dutch Auction" tender offer commencing on October 12, 2021 and expiring on November 8, 2021.

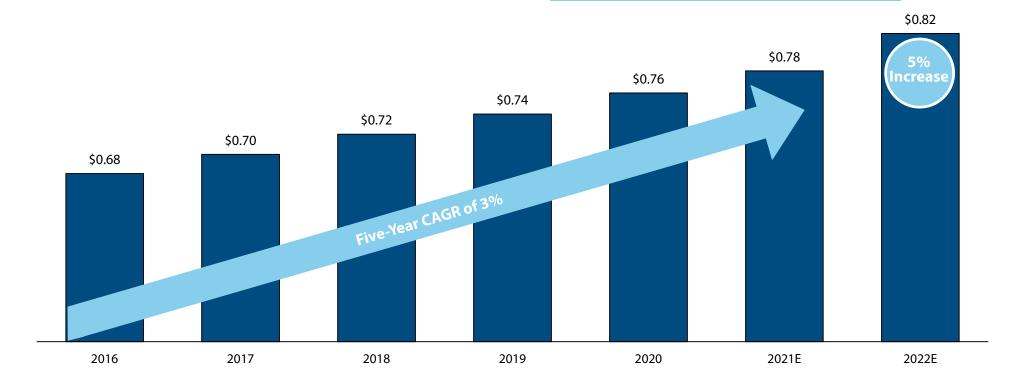
# Six Dividend Increases in Five Years

# Increased dividend payments over the last five years and during the pandemic with additional capacity to grow dividend further

✓ Aggregate distributions (as a % of Core FFO) = 57% <sup>1</sup>

Historical & Projected Dividend Payments<sup>2</sup>

Did not cut or suspend dividend during 2020—instead, maintained 3% dividend increase during the pandemic





Note: The Company's projections are based on a number of assumptions that are subject to change and many of which are outside the control of the Company. If actual results vary from these assumptions, the Company's expectations may change. There can be no assurance that the Company will achieve these results.

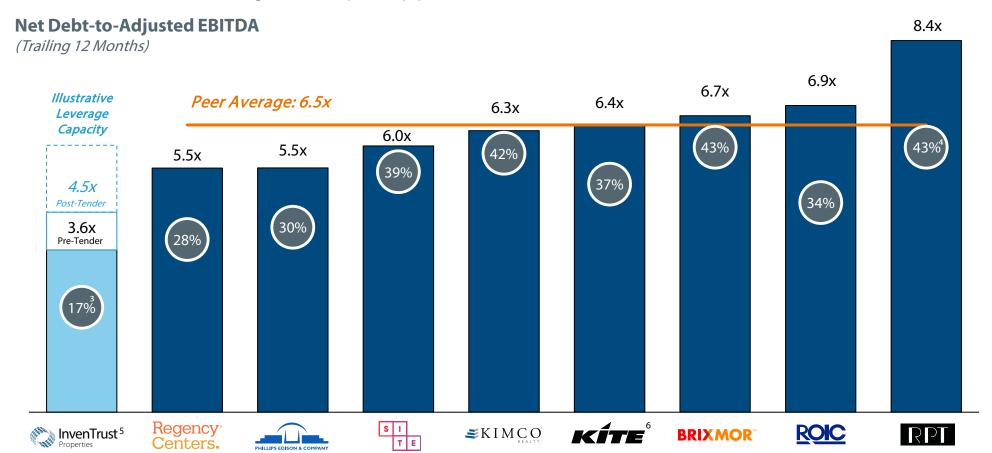
<sup>1)</sup> Aggregate distributions (as a % of Core FFO) as of the nine months ended September 30, 2021.

<sup>2)</sup> InvenTrust effected a one-for-ten reverse stock split effective on August 5, 2021. Dividend per share payments are adjusted for the split.

# Self Funded Growth Strategy

## Flexible structure allows for various capital allocation levers to drive cash flow

- Support a Dutch Auction tender up to \$100M and repurchase shares accretive to NAV<sup>1</sup>
- External growth via acquisitions in Sun Belt markets with attractive growth profiles
- · Reinvest in assets through redevelopment pipeline



Source: Green Street and public filings.

Note: Peers shown as of June 30, 2021 and adjusted for subsequent events.

- 1) Compared to Green Street published NAV per share of \$32.75 as of October 13, 2021.
- 2) Assumes \$100M cash expenditure for the tender offer.
- 3) Reflects net debt to real estate assets, before depreciation.
- 4) RPT net leverage based on 2Q21 EBITDA and EV as opposed to Green Street estimates.
- 5) Reflects balance sheet metrics as of September 30, 2021.
- 6) Net Debt-to-Adjusted EBITDA pro forma for the RPAI merger and realized synergies.



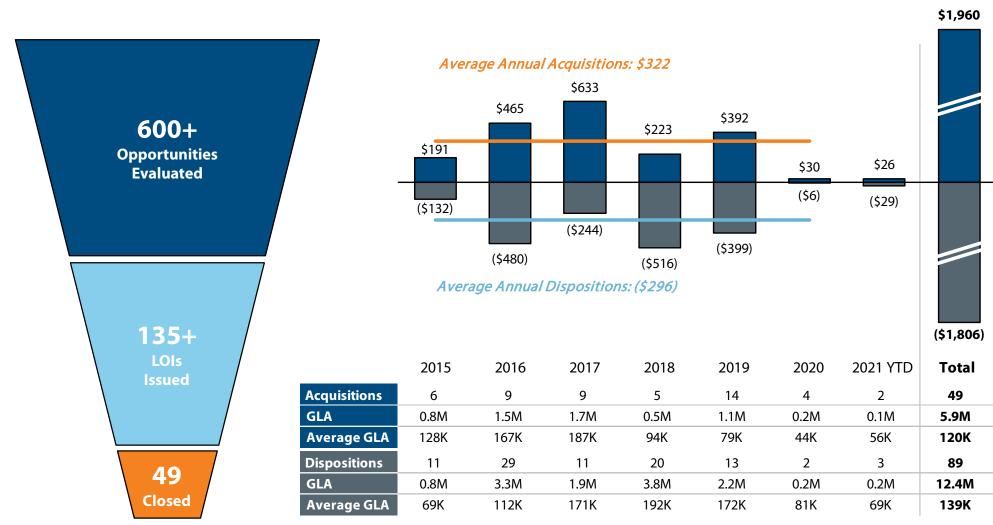


# **Experienced Acquisitions Team**

## Best-in-class acquisitions platform with prudent approach and high volume capabilities

**Historical Acquisitions Funnel** <sup>1</sup>

**Total InvenTrust Acquisitions and Dispositions** (\$M)





# Institutional Capital Partnership

# PGGM joint venture provides visible pipeline for future external growth via assets InvenTrust knows better than any other operator







- Institutional capital partnership with PGGM since 2013 (InvenTrust currently owns 55% of the JV portfolio)
- InvenTrust has the ability to acquire remaining stake in assets from the JV providing access to immediate cash flow growth via low risk assets that the Company has managed for years
  - Recently acquired Prestonwood Town Center from JV partnership, a Walmart shadow anchored asset in Dallas

JV Portfolio Overview							
Property	MSA	GLA 1	ABR / SF <sup>2</sup>	Major Anchors <sup>3</sup>			
Bay Colony	Houston	416	\$16.02	<b>HEB</b> , Kohl's, Petco, Social Security Administration, The University of Texas Medical Branch, Walgreens			
Blackhawk Town Center	Houston	127	\$13.92	HEB, Walgreens			
Cyfair Town Center	Houston	434	\$14.94	Kroger, Cinemark USA, J.C. Penney			
Stables Town Center	Houston	191	\$18.09	Kroger, Walgreens			
Stone Ridge Market	San Antonio	218	\$22.82	HEB Plus*, Burlington, PetSmart			
The Highlands of Flower Mound	Dallas / Fort Worth / Arlington	175	\$19.42	Target*, Bed Bath & Beyond, Cost Plus World Market, Party City, Skechers			
Price Plaza	Houston	206	\$15.80	<b>Sam's Club*</b> , <b>Walmart*</b> , Best Buy, dd's Discounts, Home Depot*, Jo-Ann Fabrics, K & G Superstore, Ross Dress for Less, Shoe Carnival			
South Frisco Village	Dallas / Fort Worth / Arlington	227	\$14.19	Bed Bath & Beyond, Buy Buy Baby, Jo-Ann Fabrics, Office Depot, Painted Tree Marketplace			
Total / Weighted Average		1,994	\$16.62				



Note: As of September 30, 2021.

- 1) GLA in thousands and at 100% share.
- 2) Inclusive of ground rent and abatement concessions. Excludes specialty lease income.
- 3) Grocers listed first and bolded, remaining anchor tenants are shown alphabetically. Shadow anchors are noted with an asterisk.



# 2021 Outlook and Guidance



### 2021 Outlook and Guidance

Net Loss per diluted share	\$(0.20) to \$(0.16)
FFO per share <sup>1</sup>	\$1.09 to \$1.13
Core FFO per share <sup>2</sup>	\$1.38 to \$1.42
SPNOI Growth	3.25% to 4.75%



Note: Acquisitions are not included in the 2021 Outlook and Guidance beyond what has been completed as of the date of this release. 2021 Outlook and Guidance does include two potential and pending dispositions that may be completed by the end of 2021. The Company's 2021 Outlook and Guidance is based on a number of assumptions that are subject to change and may be outside the control of the Company. If actual results vary from these assumptions, the Company's expectations may change. There can be no assurances that InvenTrust will achieve these results.

- ) FFO as defined by NAREIT.
- 2) Estimated 2021 Core FFO per share, excludes, among other things, advisory fees associated with our NYSE direct listing. These advisory fees represent banker, legal and other advisor fees incurred in connection with our direct listing on October 12, 2021.

# Governance and Corporate Responsibility



# **Experienced Board of Directors with Strong Governance**

### **Board of Directors**



#### Paula J. Saban (Chairperson since 2017 and Director since 2004)

- Former Senior Vice President and Private Client Manager at Bank of America
- Over 25 years of financial services and banking experience



#### **Stuart Aitken** (Director since 2017)

- Chief Merchant and Marketing Officer at The Kroger Co
- Former Group Vice President of The Kroger Co. and CEO of 84.51°, a data analytics firm
- Former CEO of dunnhumbyUSA and EVP & CMO of Michael's Stores



#### **Amanda Black** (Director since 2018)

- Managing Director and Portfolio Manager of JLP Asset Management
- Former Senior Vice President and Portfolio Manager at Ascent Investment Advisors
- Over 20 years of experience in real estate investments



#### **Daniel J. (DJ) Busch** (President, CEO, and Director since 2021)

- Currently serving as President and CEO
- Previously served as EVP, CFO, and Treasurer since 2019
- Former Managing Director, Retail at Green Street Advisors



#### **Thomas F. Glavin** (Director since 2007)

- Owner of Thomas F. Glavin & Associates, Inc., a certified public accounting firm
- Former Partner at Gateway Homes and internal auditor at Vavrus & Associates



#### **Thomas P. McGuinness** (Director since 2015)

- Former CEO of the Company since 2014 post the Company's self-management transactions
- Prior to IVT's self-management transactions, served as President of business manager
- Previously President of the Company's former property manager



#### Scott A. Nelson (Director since 2016)

- Principal and Founder of SAN Prop Advisors, a real estate advisory firm
- Former Senior Vice President at Target Corporation, overseeing various real estate groups
- Former Director of Real Estate at Mervyn's



### Michael A. Stein (Director since 2016)

- Former Senior Vice President and CFO of ICOS Corp., a bio tech company acquired by Eli Lilly
- Former EVP and CFO of Nordstrom, Inc. as well as EVP and CFO of Marriott International, Inc.
- Former Partner at Arthur Andersen LLP



#### Julian E. Whitehurst (Director since 2016)

- CEO and President of National Retail Properties, Inc.
- Previously served as COO of National Retail Properties, Inc. from 2004 to 2017
- · Practiced business and real estate law for 20 years at Lowndes, Drosdick, Doster, Kantor & Reed

### **Board Governance**

Non-Staggered Board	Yes
Independent Board	78%
Board Investment	Yes
Opt out of MUTA	Yes
Proxy Access	Yes

### **Anti-Takeover**

State Anti-Takeover Provisions	Yes <sup>1</sup>
Ownership Limits	Yes <sup>2</sup>
Shareholder Rights Plan	No <sup>3</sup>
Insider Block Power	No



- 1) Board may opt back into statutes via resolution. IVT intends to propose at its next annual meeting that a shareholder vote would be required for IVT to opt back into statutes.
- 2) In order to meet REIT qualifications, ownership restrictions apply.
- 3) IVT currently does not have a rights plan, but could adopt one provided such plan is ratified by stockholders within 12 months of plan adoption.

## **ESG Initiatives**

# Effectively managing our business and assets with a focus on environmental, social and governance ("ESG") initiatives



#### **Environmental**

- Improved energy, water and waste management policies and practices in our offices and at our properties
- IVT's corporate office has LEED Silver certification through the US Green Building Council
- LED lighting, electric vehicle charging stations, xeriscaping, and smart irrigation installed at multiple centers



### **Social**

- IVT is invested in its employees with tuition reimbursement, continuing education and training, superior benefits for superior performance, and work-life balance initiatives
- Pairing new hires with mentoring partners
- Ongoing health and wellness programs
- IVT-sponsored community support projects



#### Governance

- IVT places a strong emphasis on its governance policies and practices including a robust internal control environment, compensation, and shareholder rights
- In 2017, IVT appointed Paula Saban, its first female Board Chairperson
- In 2018, IVT added a second female Board Member, Amanda Black
- Transparent board committees, charters, and code of ethics and business conduct



IVT has participated in the Global Real Estate Sustainability Benchmark (GRESB) survey since 2013, and has been a member of GRESB since 2018

We believe GRESB provides a framework to deploy the best-in-industry policies and practices for Sustainability, Investment Management, Social Responsibility and Corporate Governance





# Appendix



# Non-GAAP Measures and Definition of Terms

#### General

In addition to GAAP measures, this investor presentation contains and refers to certain non-GAAP measures. We do not consider our non-GAAP measures to be alternatives to measures required in accordance with GAAP. Certain non-GAAP measures should not be viewed as an alternative measure of our financial performance as they may not reflect the operations of our entire portfolio, and they may not reflect the impact of general and administrative expenses, depreciation and amortization, interest expense, other income (expense), or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties that could materially impact our results from operations. Additionally, certain non-GAAP measures should not be considered as an indication of our liquidity, nor as an indication of funds available to cover our cash needs, including our ability to fund distributions, and may not be a useful measure of the impact of long-term operating performance on value if we do not continue to operate our business in the manner currently contemplated. Accordingly, non-GAAP measures should be reviewed in connection with other GAAP measurements and should not be viewed as more prominent measures of performance than net income (loss) or cash flows from operations prepared in accordance with GAAP. Other REITs may use different methodologies for calculating similar non-GAAP measures, and accordingly, our non-GAAP measures may not be comparable to other REITs.

#### NOI

NOI excludes general and administrative expenses, depreciation and amortization, provision for asset impairment, other income and expense, net, gains (losses) from sales of properties, gains (losses) on extinguishment of debt, interest expense, net, equity in (losses) earnings and (impairment), net, from unconsolidated entities, lease termination income and expense, and GAAP rent adjustments (such as straight-line rent, above/below market lease amortization and amortization of lease incentives).

#### **EBITDA**

Our non-GAAP measure of Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA) is net income (or loss) in accordance with GAAP, plus federal and state tax expense, interest expense, and depreciation and amortization. Adjustments for our joint ventures are calculated to reflect our proportionate share of the joint venture's EBITDA on the same basis.

#### **Adjusted EBITDA**

Our non-GAAP measure of Adjusted EBITDA excludes gains (or losses) resulting from debt extinguishments, transaction expenses, straight-line rent adjustments, amortization of above and below market leases and lease inducements, and other unique revenue and expense items which are not pertinent to measuring our on-going operating performance. Adjustments for our joint ventures are calculated to reflect our proportionate share of the joint venture's Adjusted EBITDA on the same basis.

#### **Funds From Operations (FFO) and Core FFO**

Our non-GAAP measure of Funds from Operations ("FFO"), based on the National Association of Real Estate Investment Trusts ("NAREIT") definition, is net income (or loss) in accordance with GAAP, excluding gains (or losses) resulting from dispositions of properties, plus depreciation and amortization and impairment charges on depreciable real property. Adjustments for our joint ventures are calculated to reflect our proportionate share of the joint venture's FFO on the same basis. Core Funds From Operations is an additional supplemental non-GAAP financial measure of our operating performance. In particular, Core FFO provides an additional measure to compare the operating performance of different REITs without having to account for certain remaining amortization assumptions within FFO and other unique revenue and expense items which are not pertinent to measuring a particular company's on-going operating performance.

#### **Pro Rata**

Where appropriate, the Company has included the results from its ownership share of its joint venture properties when combined with the Company's wholly-owned properties, defined as "Pro Rata," with the exception of property count.

#### Same Property

Information provided on a same property basis includes the results of properties that were owned and operated for the entirety of both periods presented.



# Reconciliation of Non-GAAP Measures

## Net Income (Loss) to Pro Rata Same Property NOI

	Nine Months	Ended Sep 30
	2021	2020
Net income (loss)	\$ 5,391	\$ (11,420)
Adjustments		
Other income and expense, net	155	(2,572)
Equity in (earnings) losses of unconsolidated entities	(2,441)	(1,591)
Interest expense, net	11,956	14,327
Loss on extinguishment of debt	400	2,543
(Gain) loss on sale of properties, net	(1,516)	(668)
Provision for asset impairment	_	9,002
Depreciation and amortization	65,000	66,697
General and administrative	29,043	25,688
Direct listing costs	1,704	-
Other fee income	(2,770)	(2,555)
Adjustments to NOI <sup>1</sup>	(5,674)	(4,825)
NOI	101,248	94,626
NOI from other investment properties	(3,079)	(2,044)
Same Property NOI	98,169	92,582
JV Same Property NOI at share	10,351_	10,763
Pro Rata Same Property NOI	\$ 108,520	\$ 103,345



# Reconciliation of Non-GAAP Measures

## Net Income (Loss) to Pro Rata Same Property NOI (Cont'd)

	Year Ended I	December 3 I	
	2020	2019	
Net income (loss)	\$ (10,174)	\$ 38,399	
Adjustments			
Net Loss from discontinued operations	-	25,500	
Other income and expense, net	(3,326)	(1,384)	
Equity in (earnings) losses of unconsolidated entities	3,141	(957)	
Interest expense, net	18,749	22,717	
Loss on extinguishment of debt	2,543	2,901	
(Gain) loss on sale of properties, net	(1,752)	(62,011)	
Provision for asset impairment	9,002	2,359	
Depreciation and amortization	87,755	97,429	
General and administrative	33,141	35,361	
Other fee income	(3,647)	(3,856)	
Adjustments to NOI <sup>1</sup>	(7,249)	(10,830)	
NOI from other consolidated investment properties	(16,628)	(27,844)	
Consolidated Same Property NOI	\$ 111,555	\$ 117,784	
Adjustments for Pro Rata Same Property NOI			
JV Same Property NOI at share	17,102	18,637	
Pro Rata Same Property NOI	\$ 128,657	\$ 136,421	



Vear Ended December 31

# Reconciliation of Non-GAAP Measures EBITDA and Adjusted EBITDA

				Time Monais Enaca sep. 50			
2021		2020		2021		2020	
\$	3,992	\$	1,677	\$	5,391	\$	(11,420)
	4,690		5,554		14,385		17,469
	74		140		275		(910)
	23,325		24,279		71,163		73,569
	32,081		31,650		91,214		78,708
	1,704		_		1,704		_
	_		_		_		9,002
	(856)		(424)		(1,736)		(669)
	518		_		526		2,548
	(229)		(253)		(6)		(863)
	(1,588)		(3,264)		(5,072)		(3,944)
\$	31,630	\$	27,709	\$	86,630	\$	84,782
	<del></del>	\$ 3,992 4,690 74 23,325 32,081 1,704 - (856) 518 (229) (1,588)	\$ 3,992 \$ 4,690	\$ 3,992 \$ 1,677 4,690 5,554 74 140 23,325 24,279 32,081 31,650 1,704 - (856) (424) 518 - (229) (253) (1,588) (3,264)	2021         2020           \$ 3,992         \$ 1,677         \$           4,690         5,554         140           23,325         24,279         32,081         31,650           1,704         -         -           (856)         (424)         518         -           (229)         (253)         (1,588)         (3,264)	2021         2020         2021           \$ 3,992         \$ 1,677         \$ 5,391           4,690         5,554         14,385           74         140         275           23,325         24,279         71,163           32,081         31,650         91,214           1,704         -         1,704           -         -         -           (856)         (424)         (1,736)           518         -         526           (229)         (253)         (6)           (1,588)         (3,264)         (5,072)	2021         2020         2021           \$ 3,992         \$ 1,677         \$ 5,391         \$           4,690         5,554         14,385         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,285         14,

Three Months Ended Sep. 30

Nine Months Ended Sep. 30



Note: Pro rata, in thousands.

<sup>1)</sup> Includes our consolidated entities and our pro rata share of our JV.

<sup>2)</sup> Non-operating income and expense, net, includes other non-operating revenue and expense items which are not pertinent to measuring ongoing operating performance, such as termination fee expense, miscellaneous income, settlement income, and loss on extinguishment of debt.

# Reconciliation of Non-GAAP Measures

EBITDA and Adjusted EBITDA (Cont'd)

	rear chueu
	Dec. 31, 2020
Net income (loss)	\$ (10,174)
Interest expense <sup>1</sup>	22,849
Income tax expense (benefit) 1	(739)
Depreciation and amortization <sup>1</sup>	96,722_
EBITDA	108,658
Adjustments to reconcile to Adjusted EBITDA <sup>1</sup>	
Provision for asset impairment	15,060
(Gain) loss on sale of investment properties, net	(2,709)
Non-operating income and expense, net <sup>2</sup>	939
Other leasing adjustments <sup>3</sup>	(5,758)
Adjusted EBITDA	\$ 116,190



Note: Pro rata, in thousands.

- 1) Includes our consolidated entities and our pro rata share of our JV.
- 2) Non-operating income and expense, net, includes other non-operating revenue and expense items which are not pertinent to measuring ongoing operating performance, such as termination fee expense, miscellaneous income, settlement income, and loss on extinguishment of debt.
- b) Other leasing adjustments includes amortization of above and below market leases and straight-line rent adjustments.

Vear Ended

# Reconciliation of Non-GAAP Measures FFO and Core FFO

	Three Months Ended Sep. 30				Nine Months Ended Sep. 30			
		2021	2020		2021		2020	
Net income (loss)	\$	3,992	\$	1,677	\$	5,391	\$	(11,420)
Depreciation and amortization related to investment properties		21,107		22,165		64,328		65,726
Provision for asset impairment		_		_		_		9,002
(Gain) loss on sale of investment properties, net		(636)		(424)		(1,516)		(668)
Unconsolidated joint venture adjustments <sup>1</sup>		1,787		2,110		5,943		6,872
FFO Applicable to Common Shares and Dilutive Securities	\$	26,250	\$	25,528	\$	74,146	\$	69,512
Amortization of above and below-market leases and lease inducements, net		(1,019)		(2,915)		(3,404)		(5,763)
Straight-line rent adjustments, net		(633)		(329)		(1,902)		1,039
Direct listing costs		1,704		_		1,704		_
Adjusting items, net <sup>2</sup>		758		217		2,214		4,123
Unconsolidated joint venture adjusting items, net <sup>3</sup>		260		53		566		972
Core FFO Applicable to Common Shares and Dilutive Securities	\$	27,320	\$	22,554	\$	73,324	\$	69,883
Weighted average number of common shares outstanding - basic	71,261,403		71,945,847		71,731,832		72,072,252	
Effect of unvested restricted shares <sup>4</sup>	134,222		63,362		70,250		_	
Weighted average number of common shares outstanding - diluted	71,395,625		72,009,209		71,802,082		72,072,252	
FFO Applicable to Common Shares and Dilutive Securities per share	\$	0.37	\$	0.35	\$	1.03	\$	0.96
Core FFO Applicable to Common Shares and Dilutive Securities per share	\$	0.38	\$	0.31	\$	1.02	\$	0.97

Note: Pro rata, in thousands, except share and per share amounts.

- 1) Represents our share of depreciation and amortization related to investment properties held in the JV.
- 2) Adjusting items, net, are primarily related to loss on extinguishment of debt, amortization of debt premiums, discounts, and financing costs, net, depreciation and amortization of corporate assets, and non-operating income and expenses, net, which includes other non-operating revenue and expense items which are not pertinent to measuring on-going operating performance, such as miscellaneous income and settlement income.
- 3) Represents our share of adjusting items, net, related to the JV.
- 4) For purposes of calculating non-GAAP per share metrics, the same denominator is used as that which would be used in calculating diluted earnings per share in accordance with GAAP. For the nine months ended September 30, 2020, unvested restricted shares were antidilutive and therefore excluded from the denominator in the diluted net loss per share calculation in accordance with GAAP.



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